

PORO POINT MANAGEMENT CORPORATION

	Component				2023 Target			Rating	Remarks	
	Strategic Objective(SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	Actual Accomplishments	Supporting Documents			
	SO 1 Increased economic activity within the Poro Point Freeport Zone									
Perspective 1	SM 1	Number of New Locators and Developmental Projects	Absolute Number	11.25%	(Actual / Target) x Weight	4 locators	<p>3 Locators</p> <ol style="list-style-type: none"> Ms. Esmeralda Dungo/Deacon Zayn Store – lease of area at San Fernando Airport for a sundry store Leading Edge International Aviation Academy, Inc. – lease of area at the San Fernando Airport for expansion project (additional hangar and office building) SMART Communications, Inc. – lease of area for its cellsite telecommunications facility (renewal) 	<p>Annex A-1 – Contract of Lease with Ms. Esmeralda Dungo/Deacon Zayn Store</p> <p>Annex A-2 – Contract of Lease with Leading Edge International Aviation Academy, Inc.</p> <p>Annex A-3 – Contract of Lease with SMART Communications, Inc.</p> <p>Annex A-4 – Certificate of Registration of Leading Edge International Aviation Academy, Inc. (<i>the Certificate of Registration is issued to locators granted with tax and duty incentives and also serves as their Permit to Operate</i>)</p> <p>Annex A-5 – Permit to Operate of SMART Communications, Inc.</p>	8.44%	<p>PPMC respectfully requests for reconsideration that the Contract of Lease with SMART Communications, Inc. for the renewal of its lease which expired on October 1, 2021 be classified as a new locator.</p> <p>Further, one of the target locators for 2023 is a locator or tenant for the Baywalk Structure (Alfresco Building). The said baywalk structure is a CAPEX project of PPMC wherein upon completion of the same, it will be offered for lease/rent to prospective baywalk locators.</p> <p>The project was bidded out in 2021 and in 2022. After two (2) failed biddings, PPMC conducted a Negotiated Procurement After Two Failed Biddings. The Notice to Proceed was issued to the winning contractor on December 29, 2022 and the Start of Contract/Project Implementation was on January 3, 2023. The project was supposed to be</p>

PES Form 2a
[2023]

									completed within 120 calendar days or until May 2, 2023. However, the contractor incurred delays and failed to complete the project on time. The contractor was only able to complete 79.92% of the project by end of December 31, 2023. As such, PPMC was not able to lease out the baywalk structure for 2023. A copy of the documents regarding the baywalk structure is hereto attached and marked as ANNEX A-6 . Thus, PPMC likewise respectfully requests for reconsideration that the said one (1) locator be excluded in the total weight under SM No. 1 and the weight be revised accordingly to 11.25%.
SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target) x Weight	₱ 55 million	Inspected PPFZ Registered Business Enterprises (RBEs) imported articles= Php 186,269,464.43	Annex B1-B6	10%	
Sub-total			25%						
SO 2 Increased Operating Profitability									
SM 3	Actual Zone Revenues	Absolute Number	10%	Actual/Target x Weight	₱ 110.94 Million	Php 113,949,683.75	Annex C	10%	
SM 4a	Airport Revenue Collection Effectiveness Index	(Beg. Receivables + Monthly Credit Sales-End Total	2.5%	Actual/Target x Weight	90%	75%	Annex D	2.083%	
SM 4b	Seaport (Soiltech Pier) Revenue Collection Effectiveness Index (CEI)	Receivables)/(Beg. Receivables + Monthly Credit Sales-End Current Receivables) x 100	2.5%	Actual/Target x Weight	80%	100%	Annex E	2.5%	

	SM 5	Zone Revenue Collection Efficiency	Actual Collection/Projected Total Zone Revenue for the year	5%	Actual/Target x Weight	90%	91.53%	Annex F	5%	
	SM 6	Disbursement Budget Utilization Rate	Total Disbursements/BCDA-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	Actual/Target x Weight	90%	78.37%	Annex G1- LRC BMR December 2023 Annex G2- PPMC BMR December 2023 Annex G3- 2023 Savings from Procurement	4.35%	
	Sub- total			25%						
	SO 3 Improved Business Environment									
Perspective 2	SM 7	Implementation of Infrastructure Projects	Actual Accomplishment	2.5%	All or nothing per deliverable	1. Completed 100% Implementation of the following Projects: a. Poro Point Freeport Zone Water Source (Five Units Shallow Well with Pump House and Inter-connectivity to Water Receiving Station) b. Construction of PPMC Office-Purpose Rooms c. Improvement of the San Fernando Airport Access Road and Parking 2. Completed Public Bidding and Award of the following Project: a. Poro Point Freeport Zone Water Connectivity Project (Water Receiving Station and Water Distribution System to Leased Areas)	1. Completed the 100% implementation of the Improvement of the San Fernando Airport Access Road and Parking project. 2. Construction of PPMC office/Multi-Purpose Rooms <ul style="list-style-type: none"> • First Public Bidding- Failed Public Bidding since no bid was received • Second Public Bidding- Failed Public Bidding since the bidder failed to comply with the Technical Requirements • Negotiated procurement after Two failed Biddings- failed since no proposal was received • PPMC Board of Directors passed and approved via Referendum dated October 18, 2023 the Construction to be undertaken via Administration. 	Annex H1-H16- Supporting Documents for the 100% completed implementation of the Improvement of the San Fernando Airport Access Road and Parking Project	2.5%	PPMC requests for reconsideration that the Construction of PPMC Office/Multi-Purpose Rooms be excluded in the target

							3. The Public Biddings for the following projects were held in abeyance due to the ongoing negotiations with Summa Water	Annex I- Secretary's Certificate - 2023-11-149		PPMC requests for reconsideration that the following projects be excluded in the target is hereto attached and marked as ANNEX I-1.
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							Resources, Inc., a proposed locator for water via desalination <ul style="list-style-type: none"> a. Poro Point Freeport Zone (PPFZ) Water Source (Five Units Shallow well with pump house and interconnectivity to Water Receiving Station). b. Poro Point Freeport Zone Water Connectivity Project (Interim) (Water Receiving Station and Water Distribution System to Leased Areas). <p>The PPMC Board of Directors during the 248th Regular Board Meeting held on November 10, 2023 approved that the Implementation of the Poro Point Freeport Zone (PPFZ) Water Connectivity and Water Source are hereby abandoned due to the existence of the Contract between PPMC and Summa Water Resources, Inc. via desalination water project.</p>	Project are abandoned due to the existence of the Contract between PPMC and Summa Water Resources, Inc. via desalination water project.		<ul style="list-style-type: none"> a. Poro Point Freeport Zone (PPFZ) Water Source (Five Units Shallow well with pump house and interconnectivity to Water Receiving Station). b. Poro Point Freeport Zone Water Connectivity Project (Interim) (Water Receiving Station and Water Distribution System to Leased Areas).
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SO 4 Achieve Stakeholders Satisfaction									
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	SM 8	Percentage of Satisfied Customers		10%	Actual/Target x weight	90%	Implemented Customer Satisfaction Measurement (CSM) Survey The overall satisfaction rating of PPMC is 98.81%. The CSM Report was submitted to ARTA on April 15, 2024.	Annex J- Copy of CSM Report	10%	
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	Sub- total			20%						
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SO 5 Streamline Services Provided									
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Perspective 3	SM 9	Percentage of Requests Processed within Applicable Processing Time	Total Number of requests processed within applicable processing time/Total number of requests processed in the year	10%	Actual/Target x weight	100%	99.14% 2,880 out of 2,905 applications processed within the applicable processing time		9.91%	
		Generation and Issuance of New Certificate of Registration- 7 working days					None for the period			
		Renewal of Existing Certificate of Registration= 2 working days and 4 hours					5 out of 6 applications processed within the applicable processing time	Annex K-1- Supporting Documents for Renewal of Existing Certificate of Registration		
		Granting of New and Renewal of existing Certificate of Accreditation or Permit to Operate- 4 hours					45 out of 45 applications processed within the applicable processing time	Annex K-2- Supporting Documents of Granting of New and Renewal of existing Certificate of Accreditation or Permit to Operate		
		Issuance of Permit to Bring-In Local Articles- 15 minutes					1547 out of 1547 applications processed within the applicable processing time	Annex K-3- Supporting Documents of Issuance of Permit to Bring-In Local Articles		
		Issuance of Permit to Bring-In Imported Articles=1 working day					7 out of 7 applications processed within the applicable processing time	Annex K-4- Supporting Documents of Issuance of Permit to Bring-In Imported Articles		
		Issuance of Permit to Bring-Out Local Articles= 1 working day					1 out of 1 application processed within the applicable processing time	Annex K-5- Supporting Documents of Issuance of Permit to Bring-Out Local Articles		
		Issuance of Permit to Bring-Out Imported Articles= 1 working day					7 out of 7 applications processed within the applicable processing time	Annex K-6- Supporting Documents for Issuance of Permit to Bring-Out Imported Articles		
		Issuance of Import Permit= 1 working day					28 out of 28 applications processed within the applicable processing time	Annex K-7- Supporting Documents for Issuance of Import Permit		
		Issuance of Export Clearances = 1 working day					None for the period	-		

		Issuance of Gate Pass- 25 minutes					648 out of 648 applications processed within the applicable processing time	Annex K-8- Supporting Documents for Issuance of Gate Pass		
		Approval of Request for extension of Operating Hours- 8 hours					88 out of 88 applications processed within the applicable processing time	Annex K-9- TAT Summary for Application for Request of extension of Operating Hours (excel file) Annex K-9a- Supporting Documents for the Approval of Request of Extension of Hours		
		Approval of Request to Enter Vehicle at Airside = 1 hour					428 out of 428 applications processed within the applicable processing time	Annex K-10- TAT Summary for Application for Request to Enter Vehicle at Airside (excel form) Annex K-10a- Supporting Documents for the Approval of Request to Enter Vehicle at Airside		
		Issuance of Building Permit= 10 working days, 2 hours, 10 minutes					4 out of 4 applications processed within the applicable processing time	Annex K-11- Summary and Supporting Documents for Issuance of Building Permit		
		Issuance of Occupancy Permit= 14 working days, 1 hour, 20 minutes					1 out of 1 application processed within the applicable processing time	Annex K-12- Summary and Supporting Documents for Issuance of Occupancy Permit		
		Application for Berthing/Anchorage Permit (Vessel Entrance) = 4hours and 30 minutes					34 out of 47 applications processed within the applicable processing time	Annex K13 - TAT Summary for Application for Berthing (excel file) Annex K13a - Supporting Documents of Application for Berthing		
		Application for Undocking Permit (Vessel Departure) = 3 hours and 20 minutes					37 out of 48 applications processed within the applicable processing time	Annex K14 - TAT Summary for Application for Undocking Permit (excel file) Annex K14a - Supporting Documents of Application for Undocking Permit		
								Annex K15- PPMC Citizen's Charter 5 th Edition		
	Sub-total			10%						

	SO 6 Institutionalize a Quality Management System and Environmental System									
Perspective 4	SM 10	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	Maintenance of ISO 9001:2015 Certification	PPMC passed the Re-surveillance Audit with Zero Nonconformity conducted by TUV NORD Philippines, Inc. for the continuance of the ISO 9001:2015 Quality Management System Certification on December 7, 2023	Annex L- Audit Report issued by TUV NORD Philippines, Inc.	5%	
		Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Attainment of ISO 14001:2015 Certification	Passed the Final Assessment Validation on the implementation of the Environmental Management System by third party Macro Vision Consultancy on December 27, 2023.	Annex M-1- Certificate for the Establishment of Operational Controls in Accordance with ISO14001:2015 Requirements	5%	PPMC requests for reconsideration that the target be replaced with PPMC's Completion of the establishment of EMS Operational Controls in accordance with ISO 14001:2015 Requirements considering the issues on transfer of ownership of the environmental Compliance Certificate (ECC) from Poro Point Development Corporation to Poro Point Management Corporation is hereto attached and marked as ANNEX M-2.
	Sub-total			10%						
	SO 7 Develop a Professional, Competent and Motivated Workforce									

Perspective 5	SM 11	Percentage of Employees Meeting Required Competencies	Competency Baseline 2023-Competency Baseline 2022	5%	All or Nothing	Increase in number of employees meeting required competencies	<p>PPMC provided a total of forty-five (45) Human Resource Development (HRD) Interventions including programs on competency development such as continuing professional and technical education; skills training; values education; and leadership development.</p> <p>Conducted the Competency Assessment of all PPMC employees on December 6, 2023. The competency level for CY 2023 is 52.24% compared to the competency baseline for CY 2022 of 39%.</p>	<p>Annex N-1 – Competency Assessment Report for 2022</p> <p>Annex N-2 – Competency Assessment Report for 2023</p> <p>Annex N-3 – Excel File on the Computation of the Competency Baseline (2022)</p> <p>Annex N-4 – Excel File on the Computation of the Competency Level for 2023</p> <p>Annex N-5 – List of Interventions Conducted in 2023</p> <p>Annex N-6 – Sample of Training Certificates</p>	5%	
								<p>Annex N-7 – Certification on the Total Number of Personnel for 2022 and 2023</p> <p>Annex N-8 – PPMC Competency Framework</p>		
	SO 8 Automate Key Processes									

	SM 12	Implementation of IT-based System for Key Processes	Actual Accomplishment	5%	All or Nothing	100% Attainment of the ISSP 2023 deliverables	<p>The Human Resources Information System (HRIS) was completed. Its features include Employee Data Management, Leave Management and Attendance Monitoring.</p> <p>The Document Tracking System (DTS) was completed. Its features include Document upload, Barcode generation and scanning and generating reports on document activity and approval.</p> <p>The Permits and Licensing System includes Creating Company Profiles and generation of the Certificate of Accreditation, Feedback Form and Permit to Operate.</p>	<p>Annex O1-O5- Human Resource Information System</p> <p>Annex O6-O8- Document Tracking System</p> <p>Annex O9- Permits and Licensing System</p>	3.33%	PPMC requests to allocate points to the completion of 2 out of 3 of the systems identified deliverables under the ISSP for 2023.
	Sub-total			20%						
	Total			88.75%					83.113% / 88.75% 93.648%	

