PORO POINT MANAGEMENT CORPORATION

| Component Strategie Objective | | | | | | P | roposed Target ^{a/} | | |
|-------------------------------|--|--|----------|----------------------------------|-------------------|-------------------------|------------------------------|-------------------------|--|
| | itegic Objective Strategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarte |
| SO 1 | Increased Econor | nic Activity within the | Poro Poi | nt Freeport Z | Zone | | | | • |
| SM 1a | Number of New Locators | Absolute Number | 10% | (Actual / Target) x Weight | 3 locators | - | - | 2 locators | 1 locator |
| SM 1b | Percentage of Enterprises Doing Business inside the Zone for the year with Certificate of Accreditation or Permit to Operate | Total Number of Enterprises Doing Business inside the Zone for the year with Certificate of Accreditation or Permit to Operate/Total Number of Enterprises doing business inside the Zone for the year | 2.5% | Actual /Target x Weight | 100% | 100% | 100% | 100% | 100% |
| SM 2 | Actual Investment in the Freeport Zone (PPFZ) | Absolute Number | 10% | Actual /Target x Weight | Php 70.91 Million | - | - | - | Php 70.91 |
| SM 3 | Number of jobs Generated | Total number of jobs generated for the year or 12 months | 2.5% | Actual /Target x Weight | - | - | - | - | Additional job generated by locators |
| Sub- total | | | 25% | | | | | | |

PES Form 2: Performance Scorecard [2024]

| | | Component | | | | Pro | oposed Target ^{a/} | | |
|---------------|--|---|--------|---------------------------------|-------------------|-------------------------|-----------------------------|-------------------------|------------------------|
| | tegic Objective Strategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarte |
| SO 2 | Increased Operati | ng Profitability | | l | | | | | |
| SM 4 | Actual Zone Revenue | Absolute Number | 10% | Actual/Tar get x Weight | PhP 97.55 Million | Php 24.38 Million | Php 24.38 Million | Php 24.38 Million | Php 24.38 Million |
| SM 5a | Airport Revenue Collection Effectiveness Index (CEI) | (Beg. Receivables + Monthly Credit Sales - End Total Receivables) / (Beg. Receivables | 2.5% | (Actual/Tar get) x Weight | 90% | 90% | 90% | 90% | 90% |
| SM 5b | Seaport (Soiltech Pier) Revenue Collection Effectiveness Index (CEI) | + Monthly Credit Sales - End Current Receivables) x 100 | 2.5% | (Actual/Tar get) x Weight | 100% | 100% | 100% | 100% | 100% |
| SM 6 | Zone Revenue Collection Efficiency | Actual Collection/projected Total Zone Revenue for the year | 5% | (Actual/Tar get) x Weight | 90% | 90% | 90% | 90% | 90% |
| SM 7 | Disbursement Budget Utilization Rate | Total Disbursements/ BCDA approved Corporate Operating Budget (both net of PS Cost) | 5% | Actual/Targ et x weight | 90% | 90% | 90% | 90% | 90% |
| Sub- total | | | 25% | | | | | | |
| SO 3 | Improved Busines | | | | | | | | |

[P P M C)
PES Form 2: Performance Scorecard [2024]

| | | Component | | | Proposed Target ^{al} | | | | | |
|---------------|--|---|--------|--------------------------------------|--|--|--|--|--|--|
| | tegic Objective Strategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter | |
| SM 8 | Implementation of Infrastructure Projects | Actual Accomplishment | 10% | All or nothing per deliverable | 1. Construction of San Fernando Airport Runway Slope Protection, Phase II (Php 13.0M) 2.Improvement of Crash & Fire Gate with Access Road (Php 3.4M) | Conduct of Public Biding for the following: 1) Constr uction of San Fernan do Airport Runwa y Slope Protecti on, Phase II (Php 13.0M) | Project Implementat ion of the following: 1. Constructio n of San Fernando Airport Runway Slope Protection, Phase II (Php 13.0M) | Conduct of Public Biding for the following: 1. Improvemen t of Crash & Fire Gate with Access Road (Php 3.4M) | 100% Completion of the following projects: 1. Constructi on of San Fernando Airport Runway Slope Protection , Phase II (Php 13.0M) 2.Improveme nt of Crash & Fire Gate with Access Road (Php 3.4M) | |
| SO 4 | Achieve Stakehol | ders Satisfaction | • | | | | | | , | |
| SM 9 | Percentage of Satisfied Customers | Total Number of respondent who gave a rating of at least Satisfactory/total number of respondents | 10% | (Actual/Tar get) x Weight | 90% | 90% Implemented the Client Satisfaction Measurement | 90% Implemented the Client Satisfaction Measurement | 90% Implemented the Client Satisfaction Measurement | 90% Implemented the Client Satisfaction Measurement | |
| Sub- total | | | 20% | | | | | | | |

[P P M C)
PES Form 2: Performance Scorecard [2024]

| | | Component | | | Proposed Target ^{al} | | | | | |
|----------|---|---|--------|-------------------------------|-------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|
| | ategic Objective Strategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter | |
| SO 5 | Streamline Service | es Provided | | | | | | | | |
| SM 10 | Percentage of Requests Processed within Applicable Processing Time | Total Number of requests processed within applicable processing time/Total number of requests processed in the year | 15% | Actual/ Target x weight | 100% | 100% | 100% | 100% | 100% | |
| | Generation and Issuance of New Certificate of Registration = 7 working days | | | | | | | | | |
| | Renewal of Existing Certificate of Registration = 2 working days and 4 hours | | | | | | | | | |
| | Granting of New and Renewal of Existing Certificate of Accreditation or Permit to Operate = 4 hours | | | | | | | | | |
| | Issuance of Permit to Bring-In Local Articles = 15 minutes | | | | | | | | | |
| | Issuance of Permit to Bring In Imported Articles = 1 working day | | | | | | | | | |
| | Issuance of Permit to Bring Out Local Articles= 1 working day | | | | | | | | | |

| | | Component | | | Proposed Target ^{a/} | | | | |
|---------------|--|-----------------|--------------|------------------|-------------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| | gic Objective ategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarte |
| Br Ar | suance of Permit to ring Out Imported rticles = 1 working ay | | | | | | | | |
| Is: | suance of Import ermit= 1 working day | | | | | | | | |
| CI | suance of Export learance = 1 working ay | | | | | | | | |
| | suance of Gate ass= 25 minutes | | | | | | | | |
| E | pproval of Request for xtension of Operating ours = 8 hours | | | | | | | | |
| Er | pproval of Request to nter Vehicle at Airside 1 hour | | | | | | | | |
| Pe da | suance of Building ermit=10 working ays, 2 hours, 10 inutes | | | | | | | | |
| Pe da | suance of Occupancy ermit = 14 working ays, 1 hour, 20 inutes | | | | | | | | |
| Be Pe | pplication for erthing/ Anchorage ermit (Vessel ntrance) = 4 hours nd 30 minutes | | | | | | | | |
| Ui (V | pplication for ndocking Permit /essel Departure) = 3 ours and 20 minutes | | | | | | | | |
| Sub- total | | | 15% | | | | | | |
| | | | | | | | | | |
| SO 6 Ir | nstitutionalize a Qua | ality Managemer | t System and | d Environmon | tal Management S | vetem | | | |

[PPMC)
PES Form 2: Performance Scorecard [2024]

| | | Component | | | Proposed Target ^{al} | | | | | |
|----------|--|---|----------|-------------------|--|---|--|---|--|--|
| | tegic Objective Strategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter | |
| SM 11 | Attain ISO Certification | Actual Accomplishment | 5% | All or Nothing | ISO 9001:2015 Re-Certification | Reviewed TOR in the Procuremen t of Services of 3 rd Party Certifying Body | Approva I of TOR | Procured service of 3rd Party certifying Body | Passed Re- Certific ation Audit | |
| | | | | | | Implemente d QMS | Impleme nted QMS | Impleme nted QMS | Re- Certific ation Audit | |
| SO 7 | Develop a Compe | tent and Motivated W | orkforce | | | | | | | |
| SM 12 | Percentage of Employees Meeting Required Competencies | Competency Baseline 2024- Competency Baseline 2023 | 5% | All or Nothing | Improve the Competency Baseline of the Organization | Implement HRD Program | Implement HRD Program | Implement HRD Program | Compute Level of Competencies Increase Level of Competencies | |
| SO 8 | Automate key Pro | ocesses | | | | | | | | |
| SM 13 | Implementation of IT-based System for Key Processes | Actual Accomplishment | 5% | All or Nothing | 100% Attainment of the ISSP 2024 deliverables | Preparation & Approval of TOR | Procurement of service of 3 rd party to prepare Payroll System | Design & Development of Payroll System | Payroll System in place | |

[PPMC) PES Form 2: Performance Scorecard [2024]

| | Component | | | Proposed Target ^{a/} | | | | | |
|--|-----------|--------|------------------|-------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|
| Strategic Objective (SO)/ Strategic Measure (SM) | Formula | Weight | Rating System | Annual | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter | |
| Sub- total | | 15% | | | | | | | |
| TOT AL | | 100% | | | | | | | |