

PORO POINT MANAGEMENT CORPORATION

Component					2022 Target		
Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	3 rd Quarter	3 rd Quarter Status/Actual Accomplishments	
SO 1 Increased economic activity within the Poro Point Freeport Zone							
SM 1	Number of New Locators and New Developmental Projects Signed	Actual Accomplishment	10%	(Actual / Target) x Weight	1) Two (2) locators (1 baywalk locator and 1 Mixed-Use Area or Airport locator) 2) Signed Contract/Agreement for the lease of the new Aviation Fuel Shed	1 locator	<ul style="list-style-type: none"> Ongoing processing of the application of Leading Edge International Aviation Academy, Inc. (LEIAAI) to lease additional area at the San Fernando Airport Ongoing processing of the application of UUU Realty Holdings, Inc. to lease an area approximately 1,095 square meters at the San Fernando Airport to build a hangar for their aircraft
SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target) x Weight	PhP77.687 Million	PhP34.92 Million	<p style="text-align: center;">PhP38.606 Million</p> <p><i>Please see Annex "A" – Statement of Work Accomplished as of August 31, 2022 and September 30, 2022</i></p> <p><i>Note: For Construction of Ferry Port Terminal, the Accomplished is as of September 28, 2022 only since there is a pending variation order for approval</i></p>
SM 3	Number of Jobs Generated	Total number of jobs generated for the year or 12 months	5%	Actual/Target x weight	Establish Baseline Data	-	<p>Total employment inside the Poro Point Freeport Zone stands at 1,598 of which 1,341 or 83.92% are residents of La Union</p> <p><i>Please see Annex "B" – Employment Report inside the PPFZ as of September 30, 2022</i></p>
Sub-total			25%				
SO 2 Increased Operating Profitability							

Perspective 1

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Strategic Objective (SO)/ Strategic Measure (SM)		Formula	Weight	Rating System	Annual	3 rd Quarter	3 rd Quarter Status/Actual Accomplishments
SM 4	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	PhP102.13 million	PhP76.59 Million	Php67,489,398.20 <i>Please see Annex "C" – Summary of Revenue, Collection and BUR</i>
SM 5a	Airport Revenue Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales - End Total Receivables) / (Beg. Receivables + Monthly Credit Sales - End Current Receivables) x 100	2.5%	Actual/Target x weight	90%	90%	86.83% <i>Please see Annex "C" – Summary of Revenue, Collection and BUR</i>
SM 5b	Seaport (Soiltech Pier) Revenue Collection Effectiveness Index (CEI)		2.5%	Actual/Target x weight	80%	80%	100% <i>Please see Annex "C" – Summary of Revenue, Collection and BUR</i>
SM 6	Zone Revenue Collection Efficiency	Actual Collection/Projected Total Zone Revenue for the year	5%	Actual/Target x weight	100%	100%	95.80% <i>Please see Annex "C" – Summary of Revenue, Collection and BUR</i>
SM 7	Disbursement Budget Utilization Rate	Total Disbursements/BCDA approved Corporate Operating Budget (both net of PS Cost)	5%	Actual/Target x weight	90%	90%	43% <i>Please see Annex "C" – Summary of Revenue, Collection and BUR</i>
	Sub-total		25%				
▣	SO 3 Improved Business Environment						

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SM8	Implementation of Infrastructure and Development Projects	All or Nothing per deliverable	10%	All or nothing per deliverable	<p>1. Completed 100% implementation of the following projects:</p> <ol style="list-style-type: none"> a. Construction of San Fernando Airport Runway Slope Protection b. Construction of Additional Drainage at the San Fernando Airport c. Construction of Poro Point Baywalk Structure d. Improvement of the Crash Fire Gate with Access Road e. Construction of Ferry Port Terminal (Joint implementation with BCDA) <p>2. Completed Public Bidding and Award of the following projects:</p> <ol style="list-style-type: none"> a. Construction of Covered Parking and Extension of Fire Station Roofing b. PPFZ Water Connectivity (Interim) Project 	<p>1. Completed 100% implementation of the following project:</p> <ol style="list-style-type: none"> a. Construction of Poro Point Baywalk Structure <p>2. Completed Public Bidding and Award of the following projects:</p> <ol style="list-style-type: none"> a. Construction of Covered Parking and Extension of Fire Station Roofing b. Improvement of the Crash Fire Gate with Access Road c. PPFZ Water Connectivity (Interim) Project 	<p>1. Completed 100% implementation of the following:</p> <ol style="list-style-type: none"> a. Construction of Additional Drainage at the San Fernando Airport <p><i>Please see Annex "D-1" – Statement of Work Accomplished as of August 31, 2022</i></p> <p>2. Ongoing implementation of the following:</p> <ol style="list-style-type: none"> a. Construction of San Fernando Airport Runway Slope Protection <p><i>Please see Annex "D-2" – Statement of Work Accomplished as of September 30, 2022</i></p> <p>3. Ongoing Joint implementation by BCDA & PPMC of the Construction of Ferry Port Terminal</p> <p>4. Ongoing Conduct of Public Bidding for the Construction of Poro Point Baywalk Structure, to wit:</p> <ul style="list-style-type: none"> • The BAC Resolution declaring Estaka Builders as Single Calculated and Responsive Quotation is for approval. • PPMC is awaiting for the response of Malacañang on its query regarding MC 03. <p>5. For Public Bidding</p> <ol style="list-style-type: none"> a. Construction of Covered Parking & Extension of Fire Station b. Improvement of the Crash Fire Gate with Access Road <p>6. PPFZ Water Connectivity (Interim) Project was rebudgeted for 2023.</p> <p>PPMC proposed a project to look for water source inside the PPFZ. Already completed the program of work, plans, specifications for the drilling of exploratory shallow wells as source of water patterned from the BCDA project for the water source of PAF.</p>
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Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	3 rd Quarter	3 rd Quarter Status/Actual Accomplishments	
Sub-total		10%					
SO 4 Achieve Stakeholders Satisfaction							
SM 9	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight	90%	Procures service of 3 rd party to undertake survey	<ul style="list-style-type: none"> • Finalized the Terms of Reference for the Selection of 3rd Party to conduct Stakeholders Satisfaction Survey • Conducted initial market study • The PPMC Board of Directors during the 242nd Special Board Meeting held on September 22, 2022 passed Board Resolution No. 2022-09-113 approving the following: <ol style="list-style-type: none"> a. Terms of Reference for the Conduct of Stakeholders Satisfaction Survey including the method of procurement which is Negotiated Procurement pursuant to Section 53.6 of the 2016 Revised Implementing Rules and Regulations (IRR) of Republic Act No. 9184 under Scientific, Scholarly or Artistic Work, Exclusive Technology and Media Services with an Approved Budget for the Contract (ABC) of Two Hundred Fifty-Nine Thousand Five Hundred Thirty-Seven Pesos and Sixty Centavos (Php 259,537.60); b. Negotiation with a firm to conduct such survey pursuant to the said Terns of Reference; and c. Authorization of PPMC's President and CEO, Atty. Felix S. Racadio, to sign any and all documents for the implementation of the said Board Resolution. <p><i>Please see Annex "E" – PPMC Secretary's Certificate for the approval of the Conduct of Stakeholders Satisfaction Survey</i></p>
Sub-total			10%				

Perspective 3	SO 5 Streamline Services Provided							
	SM 10	Percentage of Requests Processed within Applicable Processing Time	Total Number of requests processed within applicable processing time/Total number of requests processed in the year	10%	Actual/Target x weight	100%	100%	99.14% 693 out of 699 applications processed within the applicable processing time
		Grating of New Certificate of Registration =2 working days and 4 hours						None for the Period
		Renewal of Existing Certificate of Registration = 2 working days and 4 hours						1 out of 1 application processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex "F-1" – Supporting Documents</i>
		Granting of New and Renewal of Existing Certificate of Accreditation or Permit to Operate = 4 hours						7 out of 7 applications processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex "F-2" – Supporting Documents</i>
		Issuance of Permit to Bring-In Local Articles = 15 minutes						384 out of 384 applications processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex "F-3" – Supporting Documents</i>
		Issuance of Permit to Bring-In Imported Articles = 1 working day						2 out of 2 applications processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex "F-3" – Supporting Documents</i>

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Strategic Objective(SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	3 rd Quarter	3 rd Quarter Status/Actual Accomplishments	
Issuance of Permit to Bring-Out Local Articles = 1 working day						1 out of 1 application processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex F-3" – Supporting Documents</i>	
Issuance of Permit to Bring-Out imported Articles= 1 working day						None for the period	
Issuance of Import Permit=1 working day						4 out of 4 applications processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex "F-3" – Supporting Documents</i>	
Issuance of Export Clearance= 1 workingday						None for the period	
Issuance of Gate Pass= 25 minutes						153 out of 153 applications processed within the applicable processing time <i>Please see Annex "F" – Summary of Permits Applications (excel file)</i> <i>Please see Annex "F-3" – Supporting Documents</i>	
Approval of Request for Extension of Operating Hours= 30minutes						10 out of 10 applications processed within the applicable processing time <i>Please see Annex "G" – Summary Airport Extension Request (excel file)</i> <i>Please see Annex "G-1" – Supporting Documents</i>	
Approval of Request to Enter Vehicle at Airside = 5 minutes						123 out of 123 applications processed within the applicable processing time <i>Please see Annex "G" – Summary Airside Vehicle Clearance (excel file)</i> <i>Please see Annex "G-2" – Supporting Documents</i>	
Issuance of Building Permit= 10 working days, 2 hours, 10 minutes						1 out of 1 application processed within the applicable processing time <i>Please see Annex "H" – Summary of Building Permit Application and Supporting Documents</i>	

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	Issuance of Occupancy Permit=14working days, 1 hour, 20 minutes						No application processed within the Quarter
	Application for Berthing/Anchorage Permit (Vessel Entrance) = 4 hours and 30 minutes						4 out of 6 applications processed within applicable time <i>Please see Annex "I" – Summary of Berthing/Anchorage Permits Applications (excel file)</i> <i>Please see Annex "I-1" – Supporting Documents</i>
	Application for Undocking Permit (Vessel Departure) =3 hours and 20 minutes)						3 out of 7 applications processed within applicable time <i>Please see Annex "J" – Summary of Undocking Permits Applications (excel file)</i> <i>Please see Annex "J-1" – Supporting Documents</i>
	Sub-total		10%				
SO 6 Institutionalize a Quality Management System and Environmental System							
Perspective 4	SM 11	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Re-Certification Retained	Secure Approval of TOR; Procure services of Certifying Body <ul style="list-style-type: none"> • Implemented QMS • Monitored Accomplishment of Quality Objectives • Coordinated with TUV NORD re: conduct of ISO 9001:2015 1st Annual Surveillance Audit <i>Please see Annex "K" – Proposal for the conduct of ISO 9001:2015 1st Annual Surveillance Audit</i>
	SM12	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Complete EMS Documentation and Readiness Certificate	Secure Approval of TOR and Procure services of Certifying Body <ul style="list-style-type: none"> - Creation of PPMC's ISO 14001:2015 EMS Core Team - Continuation in identifying PPMC Significant Aspects and Impacts under respective committees. - PPMC identify the corresponding needs and expectations amongst interested parties.
	Sub-total		10%				

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Perspective 5	SO 7 Develop a Professional, Competent and Motivated Workforce						
	SM13	Percentage of Employees Meeting Required Competencies	Competency Baseline 2022-Competency Baseline 2021	5%	All or Nothing	Improve the competency baseline of the organization	Implement HRD Programs

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							Profiling and Assessment; 20. #CloseTheGap: Accelerate Post-pandemic Recovery through Social Justice” Webinar 1: The Concept of Social Justice in the 21 st Century Webinar 2: Human Capital Development and Social Protection Webinar 3: Public Health Services and Infrastructure Webinar 4: Environmental Resilience and Climate Change; 21. 31 st North Luzon Area Business Conference (31 st NLABC) with the theme: “North Luzon: Ready for Take Off!”; and 22. Basic Occupational Safety and Health (SO2).
Sub- total			5%				
SO 8 Automate Key Processes							
SM14	Implementation of IT-based System for Key Processes	Actual Accomplishment	2.5%	All or Nothing	Permit and Licensing System	Procurement of Services for the Permit and Licensing System	Revised the flowchart for the renewal of existing certificate of registration.
			2.5%		Submission of PPMC ISSP for 2023-2027 to DICT (with acknowledgment receipt from the DICT)	-	Drafted the department/agency and its environment functional interface chart. <i>Please see Annex “L” – Working Draft of PPMC ISSP</i>
Sub-total			5%				
TOTAL			100%				

