



PORO POINT MANAGEMENT CORPORATION

A Member of the BCDA Group

BAC RESOLUTION RECOMMENDING THE CONDUCT OF REVIEW OF THE SPECIFICATIONS AND APPROVED BUDGET FOR THE CONTRACT OF THE AUTOMATED WEATHER OBSERVATION SYSTEM

BAC RESOLUTION SVP 2023-08-02

WHEREAS, the Poro Point Management Corporation (PPMC) Bids and Awards Committee (BAC) for the Procurement of Goods conducted another Negotiated Procurement – Small Value Procurement for the Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System;

WHEREAS, the Request for Quotation the Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System was posted for 7 consecutive days at the PPMC Website, the Philippine Government Electronic Procurement System (PhilGEPS) and procurement bulletin board in the premises of PPMC on August 15, 2023 to August 22, 2023;

WHEREAS, the deadline for the submission of quotations was set on August 22, 2023 at 3:00 pm;

WHEREAS, the following suppliers submitted their quotation:

- Racomtech Electronics and Communication Services;
- Sideband Communications Specialist; and
- DTS Electronics and Telecommunication Parts and Equipment Retailing;

WHEREAS, the price quotation submitted by Racomtech Electronics and Communication Services was in the amount of Nine Hundred Fifty Thousand Pesos (Php 950,000.00), further, the said supplier failed to submit the required document as follows:

- Latest Income/ Business Tax Return;

WHEREAS, the price quotation submitted by Sideband Communications Specialist was in the amount of One Million One Hundred Thousand Pesos (Php 1,100,000.00) which exceeded the Approved Budget for the Contract, further, the said supplier failed to submit the required documents as follows:

- Mayor's/ Business Permit;
- PhilGEPS Registration Number; and
- Latest Income/ Business Tax Return;

WHEREAS, the price quotation submitted by DTS Electronics and Telecommunication Parts and Equipment Retailing with complete requirements was in the amount of Nine Hundred Thirty Thousand Pesos (Php 930,000.00);

WHEREAS, a copy of the Abstract of Quotation is hereto marked and attached as Annex "A;"

WHEREAS, on August 23, 2023, the aforesaid suppliers sent a confirmation stating that their offered Automated Weather Observation System is not available on-hand and that they don't have clients that have been supplied the same unit; a copy of the confirmation from the aforesaid suppliers is hereto marked and attached as Annex "B;"

WHEREAS, on August 23, 2023, the BAC convened to discuss the next steps to be carried out;

WHEREAS, Mr. Franklin C. Villareal, Member of the BAC discussed that based on his research, the model, Davis Vantage Pro2 Wireless Weather Station 6152 which was the same unit offered by DTS Electronics and Telecommunication Parts and Equipment Retailing is only in the amount of Forty-Eight Thousand Five Hundred Pesos (Php 48,500.00); a copy of the screenshot of the research made by Mr. Villareal is hereto marked and attached as Annex "C;"

WHEREAS, on August 24, 2023, Ms. Maria Victoria Redempta De Guzman-Soriano, Chairperson of the BAC instructed Ms. Charlotte C. Bandolin, Head of the BAC Secretariat to conduct a research regarding the price of Davis Vantage Pro2 Wireless Weather Station 6152 and Davis 6100 which are the units being offered by DTS Electronics and Telecommunication Parts and Equipment Retailing;

WHEREAS, based on the research made by Ms. Bandolin, Applied Expert Systems and Software, Inc. (APEXS) is the exclusive distributor and repair center of Davis Weather/Meteorological products in the Philippines; a copy of the confirmation from Davis Instruments Corporation is hereto marked and attached as Annex "D;"

WHEREAS, APEXS sent an email stating that their appointed reseller is Philinstruments Corporation; copy of the email from APEXS is hereto marked and attached as Annex "E;"

WHEREAS, APEXS provided a document stating that the production of model, Davis Vantage Pro2 Wireless Weather Station 6152 has been discontinued in the market, thus, offered a more superior specification which is the Davis Wireless Vantage Pro2 with Weatherlink Console 6252; a copy of the document sent by APEXS is hereto marked and attached as Annex "F;"

WHEREAS, APEXS submitted a quotation in the amount of Two Hundred Fifteen Thousand Pesos (Php 215,000.00) for the AWOS Model, Davis Wireless Vantage Pro2 with Weatherlink Console 6252; copy of the quotation submitted by APEXS is hereto marked and attached as Annex "G;"

WHEREAS, the BAC convened on August 25, 2023 to discuss the aforesaid findings;

NOW, THEREFORE, we, the Members of the Bids and Awards Committee for the Procurement of Goods, **RESOLVE** as it is hereby **RESOLVED** that the end-user unit, Office for Airport Management, shall request the technical assistance of Civil Aviation Authority of the Philippines (CAAP) in determining the proper technical specifications of the Automated Weather Observation System;

RESOLVED, FURTHER, that after securing the proper technical specifications of the Automated Weather Observation System, the end-user unit shall conduct a market study on the appropriate Approved Budget for the Contract for the Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System;

Poro Point Management Corporation
 Gov. Joaquin L. Ortega Avenue, Poro Point Freeport Zone, Poro, City of San Fernando, La Union


ABSTRACT OF QUOTATIONS

DATE: August 22, 2023

ITEM NO.	QTY	UNIT	ITEM DESCRIPTION	APPROVED BUDGET FOR THE CONTRACT	RACOMTECH ELECTRONICS AND COMMUNICATION SERVICES		SIDE BAND COMMUNICATIONS SPECIALIST		DTS ELECTRONICS AND TELECOMMUNICATION PARTS AND EQUIPMENT RETAILING		METRONIX, INC.	
					<i>Date and Time of Receipt: August 22, 2023 at 8:16 AM</i>		<i>Date and Time of Receipt: August 22, 2023 at 9:04 AM</i>		<i>Date and Time of Receipt: August 22, 2023 at 12:19 AM</i>		<i>Requested for Quotation but no submittal</i>	
					Unit Cost	Total Amount	Unit Cost	Total Amount	Unit Cost	Total Amount	Unit Cost	Total Amount
1	1	UNIT	Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System	950,000.00	950,000.00	950,000.00	1,100,000.00	1,100,000.00	930,000.00	930,000.00		
Amount to be Awarded					P950,000.00		P1,100,000.00		P930,000.00			
Submission of Documentary Requirements:												
Mayor's/ Business Permit					Submitted Business Permit which was issued on March 28, 2023		Did not submit		Submitted Business Permit which was issued on January 26, 2023			
PhilGEPS Registration Number					Submitted Certificate of PhilGEPS Registration which is valid until November 7, 2023		Did not submit		Submitted Certificate of PhilGEPS Registration which is valid until July 5, 2024			
Latest Income/ Business Tax Return					Did not submit		Did not submit		Submitted			
Omnibus Sworn Statement					Submitted		Submitted		Submitted			
					<u>INCOMPLETE SUBMISSION</u>		<u>EXCEEDED THE ABC AND INCOMPLETE SUBMISSION</u>		<u>LOWEST CALCULATED QUOTATION</u>			

Recommended by:


 MS. ELIZA M. MACONOCIDO
 Member


 ATTY. MARLOU P. PACLEB
 Member

Prepared by:


 MR. CARLOS S. ESCALONA
 Member, BAC Secretariat


 MS. MARIA VICTORIA REDEMPTA DE GUZMAN-SORIANO
 BAC Chairperson


 MS. JOSEFA CATHERINE T. BADA
 Member

ON LEAVE
 MS. MARY JANE B. RAMOS
 Member


 ENGR. CERILA J. CORPUZ
 Member


 MR. FRANKLIN C. VILLAREAL
 Member

Attested by:


 MS. CHARLOTTE C. BANDOLIN
 Head, BAC Secretariat



BAC Secretariat <ppmcbacsecretariat@gmail.com>

Confirmation Regarding Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System

4 messages

PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>
To: "D.T.S electronics" <dtsetelecoms@gmail.com>

Wed, Aug 23, 2023 at 1:43 PM

Dear Maam/Sir:

Good afternoon.

This has reference to the procurement of the Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System of Poro Point Management Corporation. May we respectfully inquire the following:

1. Is the offered item under your submitted Request for Quotation yesterday, August 22, 2023 available on-hand?
2. Have you supplied the same equipment to any airport or organization in the Philippines?

We will appreciate receiving your reply as soon as possible.

Thank you very much.

Respectfully yours,

Charlotte C. Bandolin
Head, BAC Secretariat

D.T.S electronics <dtsetelecoms@gmail.com>
To: PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Wed, Aug 23, 2023 at 3:57 PM

Dear Ma'am,

Thank you for your email.

We do not have Stock. This item is for order basis only.

Our partner from Singapore will be the one to install together with our technical team (DTS Electronics).

The previous company (DTS Digital telecom Systems Inc.) supplied weather station, similar in nature, but we could not retrieve any record because project is way back 2009.

Thank you and regards,



Address: 79 Narra Cor. Palosapis St. Project 3, Quezon City 1102 Metro Manila, Philippines
Mobile. no. : +63 917-519-4658 / +63 919-095-2055
Tel. no : +62 8421-9122
Email Add: dtsetelecoms@gmail.com

[Quoted text hidden]

PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>
To: "D.T.S electronics" <dtsetelecoms@gmail.com>

Wed, Aug 23, 2023 at 4:27 PM

Hi Maam,

May we just confirm, is the weather observation system which you have supplied in 2009 the same with our technical specifications?

Is the item which you have supplied in 2009 same with your proposed unit which is Davis 6152UK Wireless Vantage Pro 2?

To what organization/ airport did you supply it po?

Thank you very much po. 😊

Thank you.

[Quoted text hidden]

D.T.S electronics <dtsetelecoms@gmail.com>

Wed, Aug 23, 2023 at 4:41 PM

To: PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Hi Maam,

May we just confirm, is the weather observation system which you have supplied in 2009 the same with our technical specifications?

- Not the same but similar and our offer is more advanced and upgraded.

Is the item which you have supplied in 2009 same with your proposed unit which is Davis 6152UK Wireless Vantage Pro 2?

- No, It is not the same , as it were different brand and our technology is upgrading .

To what organization/ airport did you supply it po? It is an energy company.

Thank you and best regards

[Quoted text hidden]

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[Quoted text hidden]



BAC Secretariat <ppmcbacsecretariat@gmail.com>

Confirmation Regarding Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System

2 messages

PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Wed, Aug 23, 2023 at 1:43 PM

To: Racomtech Comms <racomtechcomms@gmail.com>, racomtechelectronics@yahoo.com

Dear Maam/Sir:

Good afternoon.

This has reference to the procurement of the Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System of Poro Point Management Corporation. May we respectfully inquire the following:

1. Is the offered item under your submitted Request for Quotation yesterday, August 22, 2023 available on-hand?
2. Have you supplied the same equipment to any airport or organization in the Philippines?

We will appreciate receiving your reply as soon as possible.

Thank you very much.

Respectfully yours,

Charlotte C. Bandolin
Head, BAC Secretariat

Racomtech Comms <racomtechcomms@gmail.com>

Wed, Aug 23, 2023 at 4:02 PM

To: PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Dear Sir/Ma'am,

This item is order based. For installation, we do not have installed same item.

Thank you.

[Quoted text hidden]



BAC Secretariat <ppmcbacsecretariat@gmail.com>

Confirmation Regarding Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System

2 messages

PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>
To: Sideband Specialist <Sidebandspecialist47@gmail.com>

Wed, Aug 23, 2023 at 1:44 PM

Dear Maam/Sir:

Good afternoon.

This has reference to the procurement of the Supply, Delivery, Installation, Testing and Calibration (PAG-ASA) of Automated Weather Observation System of Poro Point Management Corporation. May we respectfully inquire the following:

1. Is the offered item under your submitted Request for Quotation yesterday, August 22, 2023 available on-hand?
2. Have you supplied the same equipment to any airport or organization in the Philippines?

We will appreciate receiving your reply as soon as possible.

Thank you very much.

Respectfully yours,

Charlotte C. Bandolin
Head, BAC Secretariat

Sideband Specialist <sidebandspecialist47@gmail.com>
To: PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Wed, Aug 23, 2023 at 2:29 PM

Dear Sir/ma'am,

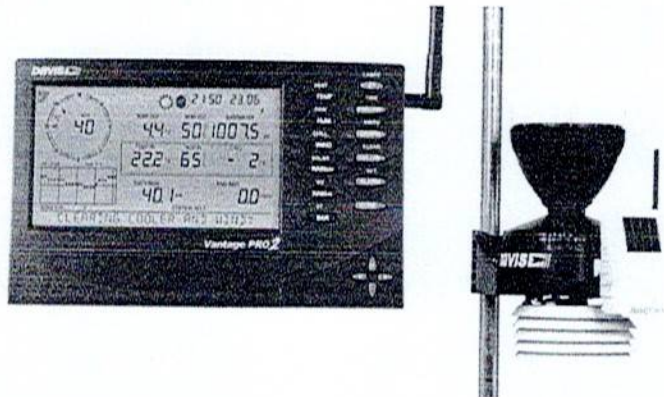
Offered Item is for order basis and this is our first time to supply in any organization.

Thank you.

[Quoted text hidden]



weatherspares.co.uk/products/...
weatherspares.co.uk



Davis Vantage Pro2 Wireless Weather Station 6152UK

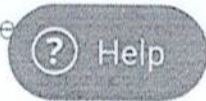
AVAILABLE & READY TO SHIP

DELAYED SHIPPING: Orders placed from 14th to 25th August will be shipped Tuesday 29th August after the Bank Holiday.

Davis Vantage Pro2 wireless with Standard Radiation Shield the latest model with improved rain tipping spoon and AeroCone collector. A wireless weather station with a versatile sensor suite that c.....

£48,500.00 ~~RRP: £54,900.00~~

Free UK Delivery





January 04, 2023

To Whom It May Concern:

On the above date, Davis Instruments Corp. (Davis) confirms that Applied Expert Systems and Software, Inc. (APEXS) is our exclusive distributor and repair center representing Davis weather/meteorological products in Philippines. This agreement enables APEXS to sell and service all Davis weather products and accessories or spare parts throughout the Philippines.

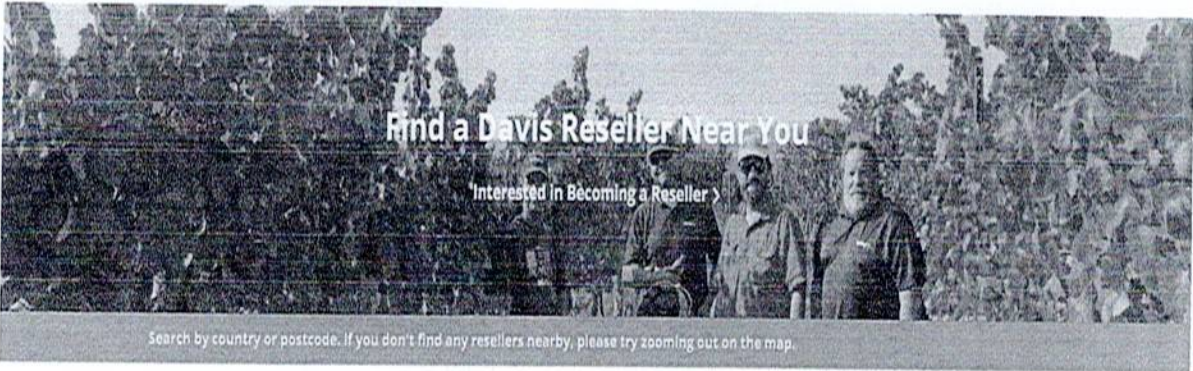
Davis pledges its full support in supplying APEXS with all the necessary technical and product assistance. It is also noted that APEXS has the technical expertise and capabilities to maintain the Davis product warranty and has shown that it is a reliable and efficient source for post sales service.

Please note that Davis will continue to conduct business in accordance with its standard terms and conditions. Davis reserves the right to change the conditions of this agreement at any time.

Sincerely,

RosannaSmart

Rosanna Imbao-Smart
Account Manager
Email: rosanna.imbao@aem.eco
Tel: (510)732-9229



philippines

- Authorized Repair Center
- Installation, Training & Maintenance Partner
- Agriculture Specialist

Apex
EGI City by the Sea
Maribago
Suite 714
Lapu-Lapu City, Cebu
Philippines

28°C
Rain showers

3:23 PM
8/24/2023

Apex
EGI City by the Sea
Maribago
Suite 714
Lapu-Lapu City, Cebu
Philippines

**Authorized Repair Center
Installation, Training & Maintenance Partner**

**Authorized Reseller
Since: 1994**

+6342 268-6937
apex@apexvalue.com
apexvalue.com

Nijin Environmental
No. 30 Lisin Road
Kaohsiung, 813026
Taiwan

**Authorized Repair Center
Installation, Training & Maintenance Partner**

Authorized Reseller

28°C
Mostly cloudy

3:24 PM
8/24/2023

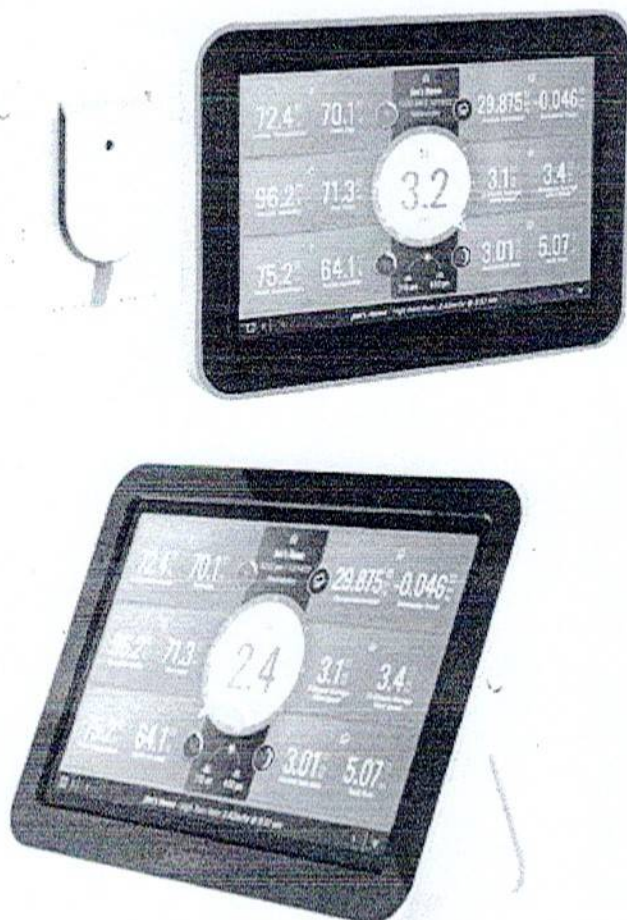
Request for Proposal.

Jun Rebayno <grebayno@apexvalue.com>
To: PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Thu, Aug 24, 2023 at 3:09 PM

Hello Ma'am Charlotte,

Introducing:
WeatherLink® Console, our new comprehensive weather data hub



Five Ways You Can Make Weather Data Highly Visual & Powerful with WeatherLink® Console

1. Build your custom weather dashboard

With the WeatherLink Console, you can personalize your forecasting and weather data experience to your exact goals and style. You can configure your console's dashboard to present the data that's most relevant to you, creating an attractive and highly digestible HD tabletop or wall-mounted weather hub that provides an at-a-glance summary of everything you need to know about current conditions in real time. You can also connect to the WeatherLink Cloud to view data on your phone or laptop, or you can use a blend of both views to access your data in the most convenient way minute to minute.

2. Share, extend, and upload data with one device

Our new console doesn't just modernize the way you experience your own data – it significantly streamlines the process of sharing it for review and collaboration as well. By connecting to WeatherLink Cloud via Wi-Fi, you can join the largest global network of personal weather stations that are actively sharing weather data for comparison, study, and fun – made up of more than 100,000 individual stations around the world.

3. Get high-accuracy hyperlocal forecasts

In addition to leveling up your relationship with real-time weather data, the WeatherLink Console also provides reliable hyperlocal forecasts, so you'll always know what to expect. In offline mode, the console provides an at-a-glance 12-hour forecast for your location and a 24–48-hour ticker tape forecast.

4. Visualize data in powerful ways

When we started developing the WeatherLink Console, we knew we wanted to create something that was highly visual – a tool that both looked clean in its presentation of information and helped users turn their data into a visual narrative easily. We're proud to say there are more than 80 different styles of graphs and charts built right into the console, so you can package your data in the way that tells the most clear and compelling story.

5. Create a weather notification hub

Other weather displays can tell you when it's raining in your town or when local temperatures reach a certain milestone, but what's really special about the WeatherLink Console is it can manage all your weather-related notifications – from nearly any

conceivable sensor or source in your home network
– in one place, creating a centralized management
hub.

Kindly see attached proposed quotation and literature.

See below appointed reseller

MARIA KRISTINA MAY S. AMBAL
PHILINSTRUMENTS CORP.
3rd Floor J. Rimando Bldg., 1706
E. Rodriguez Sr. Ave., Cubao, Quezon City
1111 Philippines
Mobile No.: 0909-909-0519 / 0956-539-7707
Tel. No.: (+632)881-3615
Fax No.: (+632)522-3758
E-mail: ambal.mharya@gmail.com
sales@philinstrumentscorp.com.ph
Website: www.philinstrumentscorp.com.ph


Thank you and regards,

	Jun Rebayno APEXS, Incorporated Mobile : (63905) 285-5057 Phone : (6332)268-6937 Email : apexsinc@apexvalue.com Website : www.apexvalue.com Suite 714 EGI City by the Sea Maribago, Lapu-lapu City Cebu, Philippines 6015
	We put technology to work for you.

[Quoted text hidden]

2 attachments

 **MountingTripod.pdf**
250K

 **23-APX000280.pdf**
299K

Request for Proposal.

Jun Rebayno <grebayno@apexvalue.com>
To: PPMC BAC SECRETARIAT <ppmcbacsecretariat@gmail.com>

Thu, Aug 24, 2023 at 4:34 PM

Hello Ma'am Charlotte,

Kindly see attached quotation with signature and discontinued items.

Discontinued Products	EU	UK	OV	M	Product #
<i>While supplies last.</i>					
Vantage Vue Weather Station					
Vantage Vue	EU	UK		M	6250
Vantage Pro2 Wireless Weather Stations					
Wireless Vantage Pro2	EU	UK		M	6152
Wireless Vantage Pro2 with 24-HR Fan-Aspirated Radiation Shield	EU	UK		M	6153
Wireless Vantage Pro2 Plus <i>Includes UV & Solar Radiation Sensors</i>	EU	UK		M	6162
Wireless Vantage Pro2 Plus with 24-HR Fan-Aspirated Radiation Shield <i>Includes UV & Solar Radiation Sensors</i>	EU	UK		M	6163
Wind Meters					
Turbo Meter™					271
Turbo Meter (NIST-traceable)					271C

Warranty/Added/Recalled Programs

Thank you,





We put technology to work for you.

Jun Rebayno
 APEXS, Incorporated
 Mobile : (63905) 285-5057
 Phone : (6332)268-6937
 Email : apexsinc@apexvalue.com
 Website : www.apexvalue.com
 Suite 714 EGI City by the Sea
 Maribago, Lapu-lapu City
 Cebu, Philippines 6015

[Quoted text hidden]

2 attachments

 23-APX000280-B.pdf
299K

 PPMC.pdf
270K

**APPLIED EXPERT SYSTEMS & SOFTWARE, INC.***We put technology to work for you*

Suite 714 EGI City by the Sea
 Maribago, Lapu-lapu City 6015 Philippines
 Email ad: apexsinc@apexvalue.com

Tel no.: 6332 4952106

QUOTATION

Quote Date: Aug 24, 2023
 Page: 1
 Quote No.: 23-APX000280-A

Quoted To:	Bank Information
Poro Point Management Corporation Philippines	Account Name: Applied Expert Systems and Software, Inc. Account No.: 9171-0030-64 Bank Name: Bank of the Philippine Island Bank Address: Cebu Gaisano Grand Mall Branch, Mactan corner Basak-Agus Road, Lapu-lapu City 6015, Cebu, Philippines

Quantity	Part Number	Description	Unit Price	Amount
1	6252M	Wireless Vantage Pro2 with Weatherlink Console	114,500.00	114,500.00
5	6561	1-year WeatherLink Pro Device Upgrade (yearly)	5,000.00	25,000.00
1	07716A	Mounting Tripod	25,500.00	25,500.00
		Installation and Training Fee		50,000.00
		1 year warranty		
		VAT and Freight inclusive.		
NOTE: Installation and Training fee includes airline ticket, transportation, meals and accommodation. 4.5 days inclusive of travel time. This quotation is valid until December 31, 2023 only				
				PHP 215,000.00

TOTAL >>

Delivery Date	4 weeks after payment received
Shipping Method	DHL Int'l Express

Freight Terms	DDP (Delivered Duty Paid)
Payment Terms	Advance Payment

Authorized Signature
 _____ Mr. Gregorio L. Rebayno Jr.