





27 June 2022

ATTY. FELIX M. RACADIO President and CEO (PCEO)

PORO POINT MANAGEMENT CORPORATION (PPMC)

Gov. Joaquin L. Ortega Ave. Poro Point City of San Fernando, La Union 2500

RE: TRANSMITTAL OF 2022 PERFORMANCE SCORECARD

Dear PCEO Racadio,

This is to formally transmit the 2022 Charter Statement and Strategy Map (Annex A) and 2022 Performance Scorecard (Annex B) of PPMC. The same is to be posted on PPMC's website in accordance with Section 43 of GCG Memorandum Circular (M.C.) No. 2012-07.1

The PPMC proposed Charter Statement, Strategy Map, and Performance Scorecard submitted through its letter dated 05 November 2021² were MODIFIED based on the discussions made during the Technical Panel Meeting (TPM) held on 22 December 2021, and the evaluation of revised documents submitted through its letter dated 15 December 2021.³

We take this opportunity to <u>REMIND</u> PPMC that Item 5 of GCG M.C. No. 2017-02⁴ mandates GOCCs to submit Quarterly Monitoring Reports and upload the same in the GOCC's website within thirty (30) calendar days from the close of each quarter. PPMC is requested to submit its revised Quarterly Targets based on the attached scorecard upon submission of the Quarterly Monitoring Report for 2022.

Finally, under GCG M.C. No. 2017-02, GOCCs can no longer renegotiate the targets set in their Performance Scorecards for the current year. Thus, any request for modification in the 2022 Performance Scorecard will instead be considered during the validation of the reported annual accomplishments.

FOR PPMC'S COMPLIANCE AND INFORMATION.

/ / J A

SAMUEL G. DAGPIN, JR

JAYPEE O. ABESAMIS OIC-Commissioner*

Commissioner

¹ Code of Corporate Governance for GOCCs dated 28 November 2012.

² Officially received by the Governance Commission on 05 November 2021. See Barcode No. 2021-017288.

³ Officially received by the Governance Commission on 15 December 2021; See Barcode No. 2021-019831

⁴ INTERIM PES FOR THE GOCC SECTOR, dated 30 June 2017.

^{*} By virtue of the Memorandum from the Executive Secretary dated 21 March 2022.



PPMC CHARTER STATEMENT AND STRATEGY MAP

VISION: By 2030, the Poro Point Freeport Zone, also known as Poro Point Marine Headlands shall be an Economic Engine of the North.

MISSION: MPACT - To develop and Increased Economic Activity Within the Poro Point Freeport Zone manage the Poro Point Freeport Zone THANGA - To promote the **Increased Operating Profitability** economic and social development of Northern Luzon in particular, and the country in general **Improved Business Environment** Achieve Stakeholders Satisfaction -To ensure the conservation and protection of our environment and Streamline Services Provided natural resources **CORE VALUES:** □ Integrity **Develop a Competent and Motivated** Institutionalize a Quality and Environmental Management System Workforce □ Stewardship □ Excellence **Automate Key Processes** □ Innovation Philosophy: Performance with a Development Service Excellence **Financial Viability** THEMES: good Purpose Orientation

2022 PERFORMANCE SCORECARD (ANNEX B)

PORO POINT MANAGEMENT CORPORATION (PPMC)

		Col	mponent		Bas	Baseline Data		Target	
	(Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022
	SO 1	Increased Economic Activ	vity Within the Poro P	oint Freepor	t Zone				Company of
SOCIAL IMPACT	SM 1	Number of New Locators and Developmental Projects Signed	Actual Accomplishment	10%	All or Nothing per deliverable	5 locators	1. Approval of the PPMC Board thru Board Resolution No. 2020-11-136 of the Commercializatio n of the Soiltech Private Pier, classifying the Soiltech Private Pier from Non-Commercial Private Port to Commercial Private Port 2. Signed Contract of Lease with JS Union Oils and Trading Inc. (New Area and Renewal) as approved by the Board thru Board Resolution No. 2020-12-146	1. Endorsed to BCDA the Contract/ Agreement with PNP-SAF for the Construction of a hangar facility at the San Fernando Airport 2. Approval of the PPMC Board of the Application of Philippine Coast Guard for the construction of a hangar facility at the San Fernando Airport 3. Signed Contract/ Agreement for the lease of the new Aviation Fuel Shed	1. Two (2) locators (1 baywalk locator and 1 Mixed-Use Area or Airport locator). 2. Signed Contract/Agreeme nt for the lease of the new Aviation Fuel Shed
	SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute amount	10%	(Actual / Target) x Weight	Additional ₽690.37 Million	₽364.95 Million	₽3.08 Million	₽77.687 Million

PPMC |Page 2 of 7 2022 PERFORMANCE SCORECARD (ANNEX B)

		Сог	mponent			Base	line Data	Tar	get
	C	Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022
	SM 3	Number of Jobs Generated	Total number of jobs generated for the year or 12 months	5%	(Actual / Target) x Weight	N/A	N/A	N/A	Establish Baseline Data
		Sub-total		25%					
	SO 2	Increase Operating Profit	tability						
iAL	SM 4	Actual Zone Revenue	Absolute Number	10%	(Actual / Target) x Weight	₽102.21 Million	₽89.58 Million	₽90.63 Million	₽102.13 Million
	SM 5a	Airport Revenue Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales - End Total Receivables) / (Beg.	2.5%	(Actual / Target) x Weight	78.19%	No Data	90%	90%
FINANCIAL	SM 5b	Seaport (Soiltech Pier) Revenue Collection Effectiveness Index (CEI)	Receivables + Monthly Credit Sales - End Current Receivables) x 100	2.5%	(Actual / Target) x Weight	No Data	No Data	N/A	80%
	SM 6	Zone Revenue Collection Efficiency	Actual Collection / Projected Total Zone Revenue for the year	5%	(Actual / Target) x Weight	78.19%	77%	90%	100%

PPMC |Page 3 of 7 2022 PERFORMANCE SCORECARD (ANNEX B)

		Сог	nponent			Bas	eline Data	Target				
	(Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022			
	SM 7	Disbursement Budget Utilization Rate	Total Disbursements / BCDA approved Corporate Operating Budget (both net of PS Cost)	5%	(Actual / Target) x Weight	N/A	N/A	N/A	90%			
		Sub-total		25%								
	SO 3	O 3 Improved Business Environment										
CUSTOMER/ STAKEHOLDER	SM 8	Implementation of Infrastructure Projects	All or Nothing per deliverable	10%	All or nothing per deliverable	Completed the conduct of Public Bidding with the issuance of NTP	Completed 75% of the implementation of the contract for the construction of various CAPEX infrastructure Projects within the Poro Point Freeport Zone: 1. Construction of Drainage at the Poro Point Baywalk Commercial Strip 2. Construction of San Fernando Airport Fuel Shed	1. Board-approved Infrastructure Roadmap for the Development of PPFZ; 2. Completed 100% implementation of the Construction of Additional Rooms for the PPMC Administration Building 3. Ongoing Joint Implementation by BCDA and PPMC of the Construction of Ferry Port Terminal 4. Completed Public Bidding and Award	1. Complete 100% implementation of the following projects: a. Construction of San Fernando Airport Runway Slope Protection; b. Construction of Additional Drainage at the San Fernando Airport c. Construction of Poro Point Baywalk Structure			

¹ Target shall pertain to the projected percentage of completion by the end of 2021 based on the project timeline provided in the contract.

PPMC |Page 4 of 7 2022 PERFORMANCE SCORECARD (ANNEX É)

	Cor	nponent			Ва	seline Data	Target	
	Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022
						3. Relocation and Construction of PNP AVSEF Office and Quaraters	of the following projects: a.Construction of San Fernando Airport Runway Slope Protection b.PPFZ Water Connectivity (Interim) Project c.Construction of Additional Drainage at the San Fernando Airport	d. Improvement of the Crash Fire Gate with Access Road e. Construction of Ferry Port Terminal (Join implementation with BCDA) 2. Complete Public Bidding and Award of the following projects: a. Construction of Covered Parking and Extension of Fire Station Roofing b.PPFZ Water Connectivity (Interim) Project
	Sub-total		10%					
SO 4	Achieved Stakeholders Sa	tisfaction						
SM 9	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory /	10%	(Actual / Target) x Weight	92.59%	PPMC failed to adhere to the Enhanced Standard Methodology and use of Prescribed	90%	90%

PPMC |Page 5 of 7 2022 PERFORMANCE SCORECARD (ANNEX B)

Component							eline Data	Target	
	(Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022
			Total number of respondents		0% = if less than 80%		Questionnaire for 2020		
		Sub-total		10%					
	SO 5	Streamline Services Prov	rided						
	SM 10	Percentage of Requests Processed within Applicable Processing Time	Total number of requests processed within applicable processing time ² / Total number of requests processed in the year	10%	(Actual / Target) x Weight	95.25%	89.65%	100%	100%
		Sub-total		10%					
	SO 6	Institutionalize a Quality	Management System	n and Envir	onmental Manag	gement System			
	SM 11	Attain ISO Certification	Actual Accomplishment	5%	Passed Surveillance Audit	ISO 9001:2015 Re- Certification Retained	ISO Certification Retained	ISO 9001:2015 Re- Certification Retained	ISO 9001:2015 Re Certification Retain
	SM 12	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Drafted TOR for the procurement of Consultancy Services for	PPMC Board Approved Terms of Reference (TOR) for Consulting Services for EMS Training	Third-Party Report on EMS Documentation as approved by the PPMC President	Complete EMS Documentation ar Readiness Certifica

² Applicable processing time based on PPMC's compliance with Republic Act No. 11032 as reflected in the Citizen's Charter.

	Con	nponent			Base	line Data	Tar	get
C	Objective/Measure	Formula Weight		Rating System	2019	2020	2021	2022
					the Development of an EMS			
	Sub-total		10%					
SO 7	Develop a Competent and	d Motivated Workfor	ce					
SM 13	Percentage of Employees Meeting Required Competencies	Competency Baseline ³ 2022 – Competency Baseline 2021	5%	All or Nothing	Completed the following required outputs: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables 4. Competency Matrix 5. Position Profiles	No reported accomplishment	Establish Competency Baseline	Improve the competency baseli of the organizatio
	Sub-total		5%					

³ The competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula: $\sum_{b=1}^{g} \frac{\sum_{a=1}^{d} \frac{Actual Competency Level}{Required Competency Level}_{a}}{\sum_{b=1}^{g} \frac{Actual Competency Level}{Required Competency Level}_{a}}$

Lb where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled

PPMC |Page 7 of 7 2022 PERFORMANCE SCORECARD (ANNEX É)

	Cor	nponent		Baseline Data		Target		
Objective/Measure Formula W			Weight	Rating System	2019	2020	2021	2022
SO 8	Automate Key Processes							
	Implementation of IT- based System for Key Processes	Actual Accomplishment	2.5%	All or Nothing	Up and Running	No reported accomplishment	Implementation of the Billing and Collection System	Permit and Licensing System
SM 14		Actual Accomplishment	2.5%	All or Nothing	Human Resource Information System			Submission of PPMC ISSP for 2023-2027 to DICT (with acknowledgment receipt from the DICT)
	Sub-total		5%					
	TOTAL	-	100%					