

PORO POINT MANAGEMENT CORPORATION

Component					2022 Proposed Target		
Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	1 st Quarter	Actual	
SO 1 Increased economic activity within the Poro Point Freeport Zone							
SM 1	Number of New Locators and New Developmental Projects Signed	Total Number of Locators and Project Accomplished /Target Locators and Project	10%	(Actual / Target) x Weight	1) Two (2) locators (1 baywalk locator and 1 Mixed-Use Area or Airport locator) 2) Signed Contract/Agreement for the lease of the new Aviation Fuel Shed	-	One (1) Baywalk Locator – La Elle Group Food & Beverages Incorporated <i>Please see Annex “A” – Copy of Contract of Lease with La Elle Group Food & Beverages Inc.</i>
SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target) x Weight	PhP77.687 Million	PhP16.7 Million	PhP32,351,527.69 <i>Please see Annex “B” – Statement of Work Accomplished as of March 31, 2022</i>
SM 3a	Percent of locators complied with employment commitment (includes existing)	Actual Number of Locators complied with employment commitment/Total Number of Locators with employment commitment x 100 x weight	0%	Actual/Target x weight	100%	100%	100% of locators complied with employment commitment (4 out of 4 locators complied with employment commitment) – <i>Please see Annex “C” – Locators with Employment Commitment</i>
SM 3b	Number of Jobs Generated	Absolute Number	5%	All or Nothing	Establishment of Baseline Data		Total employment inside the Poro Point Freeport Zone as of March 2022 stands at 942 of which 736 or 78.13% are residents of La Union <i>Please see Annex “C” – Locators with Employment Commitment</i>
Sub-total			25%				
SO 2 Increased Operating Profitability							

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Strategic Objective (SO)/ Strategic Measure (SM)		Formula	Weight	Rating System	Annual	1 st Quarter	Actual	
SM 4	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	PhP102.13 million	PhP25.53 million	PhP19,373,396.31 <i>Please see Annex "D" – Summary of Revenue and Collection</i>	
SM 5a	Seaport (Soiltech Pier) and Airport Revenue Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales - End Total Receivables) / (Beg. Receivables + Monthly Credit Sales - End Current Receivables) x 100	5%	Actual/Target x weight	80%	80%	71% <i>Please see Annex "D" – Summary of Revenue and Collection</i>	
SM 5b	Zone Revenue Collection Efficiency	Actual Collection/Projected Total Zone Revenue for the year	5%	Actual/Target x weight	90%	90%	58% <i>Please see Annex "D" – Summary of Revenue and Collection</i>	
Sub-total			20%					
Perspective 2	SO 3 Improved Business Environment							
	SM 6	Implementation of Infrastructure and Development	Total Number of Project milestones/Target Milestone	10%	All or nothing per deliverable	1. Completed 100% implementation of the following projects: a. Construction of San Fernando Airport Runway	1. Completed 100% implementation of the following projects:	1. Ongoing implementation of the following projects:

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				Projects		

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SO 4 Achieve Stakeholders Satisfaction								
SM 7	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight	90%	Review TOR	Reviewed Terms of Reference	
Sub-total			20%					
SO 5 Streamline Services Provided								
Perspective 3	SM 8	Percentage of Requests Processed within Applicable Processing Time	Total Number of requests processed within applicable processing time/Total number of requests processed in the year	15%	Actual/Target x weight	100%	100%	100% 582 out of 582 applications processed within the applicable processing time <i>Please see Annex "F-1" – Summary of Permits Applications</i>
		Grating of New Certificate of Registration =2 working days and 4 hours						None for the Period
		Renewal of Existing Certificate of Registration = 2 working days and 4 hours						1 out of 1 application processed within the applicable processing time – <i>Please see Annex "F-2" – Supporting Documents</i>

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Granting of New and Renewal of Existing Certificate of Accreditation or Permit to Operate = 4 hours						12 out of 12 applications processed within the applicable processing time – <i>Please see Annex “F-2” – Supporting Documents</i>	
Issuance of Permit to Bring-In Local Articles = 15 minutes						245 out of 245 applications processed within the applicable processing time – <i>Please see Annex “F-2” – Supporting Documents</i>	
Issuance of Permit to Bring-In Imported Articles = 1 working day						2 out of 2 applications processed within the applicable processing time – <i>Please see Annex “F-2” – Supporting Documents</i>	
Issuance of Permit to Bring-Out Local Articles = 1 working day						None for the period	
Issuance of Permit to Bring-Out imported Articles= 1 working day						1 out of 1 application processed within the applicable processing time – <i>Please see Annex “F-2” – Supporting Documents</i>	
Issuance of Import Permit=1 working day						4 out of 4 applications processed within the applicable processing time – <i>Please see Annex “F-2” – Supporting Documents</i>	
Issuance of Export Clearance= 1 workingday						None for the period	
Issuance of Gate Pass= 25 minutes						122 out of 122 applications processed within the applicable processing time – <i>Please see Annex “F-2” – Supporting Documents</i>	
Approval of Requestfor Extension of Operating Hours= 30minutes						10 out of 10 applications processed within the applicable processing time – <i>Please see Annex “F-3” – Supporting Documents</i>	
Approval of Requestto Enter Vehicle at Airside = 5 minutes						181 out of 181 applications processed within the applicable processing time – <i>Please see Annex “F-4” – Supporting Documents</i>	
Issuance of Building Permit= 10 working days, 2 hours, 10 minutes						3 out of 3 applications processed within the applicable processing time - - <i>Please see Annex “F-5” – Supporting Documents</i>	

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	Issuance of Occupancy Permit=14 working days, 1 hour, 20 minutes					1 out of 1 application processed within the applicable processing time – <i>Please see Annex “F-6” – Supporting Documents</i>		
	Application for Berthing/Anchorage Permit (Vessel Entrance) = 4 hours and 30 minutes					None for the Period		
	Application for Undocking Permit (Vessel Departure) = 3 hours and 20 minutes)					None for the Period		
Sub-total		15%						
Perspective 4	SO 6 Institutionalize a Quality Management System and Environmental System							
	SM 9	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification Retained	Implement QMS	- Implemented QMS - Monitored the Accomplishment of Quality Objectives
	SM 10	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Complete EMS Documentation and Readiness Certificate	On-going training on EMS with the third party Macro Vision Consultancy Services-	January 6, 2022: Environmental Aspect Impact Assessment. January 18, 2022: Risk Management Training. January 24, 2022: Documentation and establishment of the documented Information on EMS, Integrated Management Procedures and Forms. March 8 & 9, 2022: Integrated ISO 9001:2015, ISO 14001:2015 Internal Audit Training in Correlation to ISO 19011:2018.
Sub-total			10%					

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Perspective 5	SO 7 Develop a Professional, Competent and Motivated Workforce							
	SM 11	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Increase in number of employees meeting required competencies	Implement HRD Programs	PPMC provided the following Training and Development Interventions for its employees: <ol style="list-style-type: none"> 1. Environmental Aspect and Impact Assessment Training; 2. Risk Management Training; 3. Documentation Coaching; 4. Virtual Asia-Pacific ESG Investors Summit- Country Focus: Philippines; 5. Records Checking and Gap Analysis; 6. 28th National PR Congress; 7. ISO 9001:2015 and ISO 1400:2015 Internal Audit Training in Correlation to ISO 19011:2018 Guidelines for Auditing; 8. Masterclass in Writing Minutes of Meeting; and 9. Training on RA 11313-Safe Spaces Act (Bawal Bastos Law) Please see Annex "G" – 2022 Training and Development Interventions
	SO 7 Automate Key Processes							
	SM 12	Implementation of IT-based System for Key Processes	Actual Accomplishment	2.5%	All or Nothing	Permit and Licensing System	Revisit and study the existing value-added service provider (VASP) for the regulatory permits and licenses	Ongoing review of the draft Terms of Reference for the PPFZSIS 2022 – <i>Please see Annex "H" – Draft Terms of Reference (TOR)</i>
				2.5%		Submission of PPMC ISSP for 2023-2027 to DICT (with acknowledgment receipt from the DICT)	-	Ongoing drafting of PPMC ISSP for 2023-2027
Sub-total			20%					
TOTAL			100%					

