

PORO POINT MANAGEMENT CORPORATION

Component					Proposed Target					
Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	2021 Targets	3 rd Quarter Target	3 rd Quarter Actual	Rating	Supporting Documents Submitted		
SO 1 Increased economic activity within the Poro Point Freeport Zone										
Perspective 1	SM 1	New Developmental Projects Signed	Actual Accomplishment	15%	All or Nothing per deliverable	<ol style="list-style-type: none"> 1. Endorsement to BCDA the Contract/Agreement with PNP-SAF for the Construction of a hangar facility at the San Fernando Airport 2. Approval of the PPMC Board of the Application of Philippine Coast Guard for the construction of a hangar facility at the San Fernando Airport 3. Signed Contract/Agreement for the lease of the new Aviation Fuel Shed 	<p>Approval of the PPMC Board of the Application of Philippine Coast Guard for the construction of a hangar facility at the San Fernando Airport</p>	<ol style="list-style-type: none"> 1. Ongoing coordination with PNP-SAF on the status of its application to lease and the submitted draft Contract of Lease - <i>Awaiting response from PNP-SAF.</i> 2. Ongoing coordination with Philippine Coast Guard (PCG) – <i>(PCG sent letters to PPMC dated September 1, 2021 and September 22, 2021, submitting its legal comments on the draft Memorandum of Agreement and submitting the updated technical details and plans of the proposed hangar, respectively. On September 7, 2021, PPMC sent the draft MOA to OGCC for review.)</i> 		Please see Annex "A" - Emails and Letters/Communications with PNP-SAF and PCG

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SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target) x Weight	PhP3.08 Million	-	-		N/A
SM 3	Percent of locators complied with employment commitment (includes existing)	Actual Number of Locators complied with employment commitment/Total Number of Locators with employment commitment	0%	N/A	100%	100%	100% 4 out of 4 locators complied with employment commitment		Please see Annex "B" - Report on Employment
Sub-total			25%						
SO 2 Increased Operating Profitability									
SM 4	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	PhP90.63 Million	PhP67.98 Million	PhP51,908,073.70		Please see Annex "C" - Actual Zone Revenues as of September 30, 2021

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	Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	2021 Targets	3 rd Quarter Target	3 rd Quarter Actual			
	SM 5a	Airport Fees Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales - End Total Receivables) / (Beg. Receivables + Monthly Credit Sales - End Current Receivables) x 100	5%	Actual/Target x weight	90%	90%	27.59%	Please see Annex "D" – Airport Fees CEI as of September 30, 2021	
	SM 5b	Revenue Collection Efficiency	Actual Collection/Projected Total Zone Revenue for the year	5%	Actual/Target x weight	90%	90%	92%	Please see Annex "E" – Revenue Collection Efficiency as of September 30, 2021	
	Sub-total			20%						
SO 3	SO 3 Improved Business Environment									

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SM 6	Implementation of Infrastructure and Development Projects	Actual Accomplishment	10%	All or Nothing per deliverable	<ol style="list-style-type: none"> 1. Board-approved Infrastructure Roadmap for the Development of PPFZ 2. Completed 100% implementation of the Construction of Additional Rooms for the PPMC Administration Building 3. Ongoing Joint Implementation by BCDA and PPMC of the Construction of Ferry Port Terminal 4. Completed Public Bidding and Award of the following projects: <ol style="list-style-type: none"> a. Construction of San Fernando Airport Runway Slope Protection b. PPFZ Water Connectivity (Interim) Project c. Construction of Additional Drainage at the San Fernando Airport 	Ongoing Implementation of the following projects: <ol style="list-style-type: none"> 1. Construction of Additional Drainage at the San Fernando Airport 2. Construction of San Fernando Airport Runway Slope Protection 	<ol style="list-style-type: none"> 1. Ongoing Joint Implementation by BCDA and PPMC of the Construction of Ferry Port Terminal 2. Completed the Public Bidding and Award of the following projects: <ol style="list-style-type: none"> a. Construction of Additional Drainage at the San Fernando Airport – Issued the Notice of Award on August 9, 2021 and Issued the Notice to Proceed on September 22, 2021 b. Construction of San Fernando Airport Runway Slope Protection – Issued the Notice of Award on August 9, 2021 and Issued the Notice to Proceed on September 22, 2021 c. PPFZ Water Connectivity (Interim) Project - Conduct of Public Bidding was held in abeyance pending the result of the conduct of Georesistivity Study inside the PPFZ 		Please see Annex "F" - <ol style="list-style-type: none"> 1. Statement of Work Accomplished as of September 29, 2021 2. Notice of Award and Notice to Proceed

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SO 4 Achieved Stakeholders Satisfaction										
SM 7	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight <i>0% = if less than 80%</i>	90%	Procured Service of 3 rd Party	Reviewed Terms of Reference for the Selection of 3 rd party to conduct Stakeholders Satisfaction Survey		N/A	
Sub-total			20%							
SO 5 Streamline Services Provided										
Perspective 3	SM 8	Percentage of Requests Processed within Applicable Processing Time	Total number of requests processed within applicable processing time/Total number of requests processed in the year	15%	Actual/Target x weight	100%	100%	100%	420 out of 420 applications processed within the applicable processing time	Please see Annex "G"
		Granting of New Certificate of Registration= 2 working days and 4 hours						None for the period	N/A	
		Renewal of Existing Certificate of Registration= 2 working days and 4 hours						2 out of 2 applications processed within the applicable processing time	Please see Annex "G-1"	
		Granting of New and Renewal of Existing Certificate or Accreditation or Permit to Operate= 4 hours						3 out of 3 applications processed within the applicable processing time	Please see Annex "G-2"	
		Issuance of Permit to Bring- In Local Articles= 15 minutes						148 out of 148 applications processed within the applicable processing time	Please see Annex "G-3"	

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	Issuance of Permit to Bring-In Imported Articles=1 working day					1 out of 1 application processed within the applicable processing time		Please see Annex "G-4"
	Issuance of Permit to Bring Out Local Articles= 1 working day					None for the period		N/A
	Issuance of Permit to Bring Out Imported Articles= 1 working day					3 out of 3 applications processed within the applicable processing time		Please see Annex "G-5"
	Issuance of Import Permit= 1 working day					7 out of 7 applications processed within the applicable processing time		Please see Annex "G-6"
	Issuance of Export Clearance= 1 working day					None for the period		N/A
	Issuance of Gate Pass= 25 minutes					67 out of 67 applications processed within the applicable processing time		Please see Annex "G-7"
	Approval of Request for Extension of Operating Hours= 30 minutes					2 out of 2 applications processed within the applicable processing time		Please see Annex "G-8"
	Approval of Request to Enter Vehicle Airside= 5 minutes					182 out of 182 applications processed within the applicable processing time		Please see Annex "G-9"
	Issuance of Building Permit= 10 working days, 2 hours, 10 minutes					1 out of 1 application processed within the applicable processing time		Please see Annex "G-10"

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	Issuance of Occupancy Permit= 14 working days, 1 hour, 20 minutes						No application processed		N/A
	Application for Berthing/Anchorage Permit (Vessel Entrance) =4 hours and 30 minutes						2 out of 2 applications processed within the applicable processing time		Please see Annex "G-11"
	Application for Undocking Permit (Vessel Departure) = 3 hours and 20 minutes						2 out of 2 applications processed within the applicable processing time		Please see Annex "G-12"
	Sub-total		15%						
SO 6 Institutionalize a Quality Management System (ISO 9001:2008)									
Perspective 4	SM 9	Maintain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Re-Certification	Implemented QMS	<ul style="list-style-type: none"> - Implemented QMS - Finalized and approved the TOR for the Selection of ISO 9001:2015 Certifying Body - Started the procurement of services of Certifying Body 	Please see Annex "H" - Approved TOR and Request for Expression of Interest
	SM 10	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Third-Party Report on EMS Documentation as approved by the PPMC President	Finalization of TOR and seek approval	<ul style="list-style-type: none"> - Finalized and approved the TOR for the Consultancy Services to provide Technical Guidance for the Development of an EMS Certifiable to ISO 14001:2015 - Started the procurement of services of 3rd Party 	Please see Annex "I" - Approved TOR and Request for Expression of Interest

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SM 11	Attain Aerodrome Registration	Actual Accomplishment	0%	All or Nothing	25% compliance with the latest CAAP Audit findings	Grass Cutting activities at runway	Completed cutting of trees along San Fernando Airport fences that protrudes along Barangay Roads of Canaoay and San Francisco		N/A	
Perspectiv	SO 7 Develop a Professional, Competent and Motivated Workforce									
	SM 12	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Establish Competency Baseline	Completion of all documents	Reviewed existing competency framework		N/A
	SO8 Automate Key Processes									
	SM 13	Implementation of IT-based System for Key Processes	Actual Accomplishment	5%	All or Nothing	Implementation of the Billing and Collection System	Development of the Billing and Collection System	Ongoing processing of draft terms of reference		N/A
	Sub-total		20%							
	TOTAL		100%							

