

PORO POINT MANAGEMENT CORPORATION

Component					Target					
Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	2021 PROPOSED TARGETS (As submitted on December 28, 2020)	1 st Quarter Target	2021 PROPOSED RECALIBRATED TARGETS (As submitted on April 16, 2021)	1 st Quarter ACTUAL	RATING	Supporting Documents Submitted	
SO 1 Increased economic activity within the Poro Point Freepoint Zone										
Perspective 1	SM 1	Developmental Projects: a. Seaport b. Airport c. ICT (Luzon Bypass Infrastructure)	Total Number of Projects Milestones Accomplished/Target Project Milestones	10%	(Actual/Target) x weight	<ol style="list-style-type: none"> 1. Development of Business Case of Multi- purpose Passenger Ferry Terminal Building Approved by the PPMC Board 2. Endorsed to BCDA the Contract/Agreement with PNP-SAF for the Construction of a hangar facility at the San Fernando Airport 3. Approval of the PPMC Board of the Application of Philippine Coast Guard for the construction of a hangar facility at the San Fernando Airport 4. Signed Contract/Agreement for the lease of the new Aviation Fuel Shed 	- Endorsed to BCDA the Contract/Agreement with PNP-SAF for the Construction of a hangar facility at the San Fernando Airport	<ol style="list-style-type: none"> 1. Endorsed to BCDA the Contract/Agreement with PNP-SAF for the Construction of a hangar facility at the San Fernando Airport 2. Approval of the PPMC Board of the Application of Philippine Coast Guard for the construction of a hangar facility at the San Fernando Airport 3. Signed Contract/Agreement for the lease of the new Aviation Fuel Shed 	<ol style="list-style-type: none"> 1. Ongoing negotiation with PNP-SAF. PPMC submitted to PNP-SAF on December 7, 2020 the draft Contract containing the lease terms and conditions. The Contract is still being reviewed by various offices of PNP-SAF. Awaiting response from PNP-SAF. 2. Ongoing negotiation with Philippine Coast Guard (PCG). PPMC submitted to PCG on April 7, 2021 the identified area at the San Fernando Airport for the possible site of the proposed hangar. PPMC also requested for documents in support of PCG's request for area. Awaiting response from PCG on the confirmation of the area identified and documents requested. 3. PPMC entered into a Contract of Lease with Omni Aviation Corporation on February 15, 2021. 	Please see Annex "A" – Contract of Lease with Omni Aviation Corporation

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	Developmental Projects- National Government Center	Actual Accomplishment	-	-	RDC approved project concept note	Development of Project Concept Note	-	Ongoing preparation of the Project Concept Note		
SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target) x Weight	P73.42 Million (PPFZ Investment: Ferry Passenger Terminal Building; Water Connectivity (Phase 1); Airport Slope Protection and PPMC Additional Rooms/Isolation Facility)	-	PhP3,077,068.70 (PPMC Additional Rooms/Isolation Facility – Php 3,077,068.70) <i>Note:</i> For the Ferry Passenger Terminal Building, the amount of investment projected to have been infused or completed by December 31, 2021 will be added once the Notice to Proceed (NTP) is issued.	PhP1,248,099.80		Please see Annex "B" - Statement of Work Accomplished as of March 31, 2021
SM 3	Percentage of Locators Complied with Employment Commitment (includes existing)	Actual Number of Locators complied with employment commitment/Total Number of Locators with employment commitment	5%	(Actual / Target) x Weight	100%	100%	-	100% of locators complied with employment commitment (4 out of 4 locators complied with employment commitment)		Please see Annex "C" – Report on Employment
Sub-total			25%							
SO 2 Increased Operating Profitability										

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	SM 4	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	P96.87 Million	Php 24.21 Million	P90.63 Million	PhP20,009,701.31		Please see Annex "D" – Actual Zone Revenues as of March 31, 2021
	SM 5	Zone Revenue Collection Efficiency	(Total Collections for the current year / Total Zone Revenues for current year) x 100	10%	Actual/Target x weight	78%	78%	-	86%		Please see Annex "E" – Collection Efficiency Rate as of March 31, 2021
	Sub-total			20%							
Project	SO 3 Improved Business Environment										

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SM 6	Implementation of Infrastructure and Development Projects	Total Number of Project Milestones / Target Milestones	10%	(Actual/Target) x Weight	<p>Board approved Infrastructure Roadmap for the Development of PPFZ</p> <p>Completed 100% implementation of the following projects:</p> <ol style="list-style-type: none"> 1. Construction of San Fernando Airport Runway Slope Protection 2. Poro Point Freeport Zone Water Connectivity (Interim) Project 3. Construction of Additional Rooms for the PPMC Administration Building 4. Construction of Additional Drainage at the San Fernando Airport 5. Construction of Ferry Port Terminal 	<p>Implementation of project:</p> <ol style="list-style-type: none"> 1. Construction of Additional Rooms for the PPMC Administration Building <p>Conduct of Public Bidding for the following project:</p> <ol style="list-style-type: none"> 1. Construction of Additional Drainage at the San Fernando Airport 	<p>Board approved Infrastructure Roadmap for the Development of PPFZ</p> <p>Completed 100% implementation of the project:</p> <ol style="list-style-type: none"> 1. Construction of Additional Rooms for the PPMC Administration Building <p>Ongoing Joint Implementation by BCDA and PPMC of the project:</p> <ol style="list-style-type: none"> 1. Construction of Ferry Port Terminal <p>Completed Public Bidding and Award of the following projects:</p> <ol style="list-style-type: none"> 1. Construction of San Fernando Airport Runway Slope Protection 2. Poro Point Freeport Zone Water Connectivity (Interim) Project 3. Construction of Additional Drainage <p>As a background, PPMC already conducted three (3) public biddings for the 1) Construction of San Fernando Airport Runway Slope Protection, and 2) Poro Point Freeport Zone Water Connectivity (Interim) Project, however, they were all failed public biddings. Due to the three (3) failed public biddings, PPMC wrote BCDA in a letter dated August 25, 2020, where PPMC endorsed the bidding of all the approved Infrastructure Projects to the Bases Conversion and Development Authority (BCDA) for which the latter will conduct all the bidding for all the approved Infrastructure Projects of PPMC except the bidding for the Procurement of Goods and Services and for the additional rooms to be built (total BCDA's approved contract price: Php3,420,000.00) adjacent to the PPMC Building to satisfy the requirement of physical distancing for PPMC's employees which shall remain in PPMC. BCDA did not respond to PPMC's letter, instead BCDA included the budgets of the 2020 CAPEX projects into PPMC's 2021 CAPEX projects.</p> <p>PPMC wrote again BCDA in a letter dated January 20, 2021 requesting BCDA that PPMC will now bid out the previously referred CAPEX projects and which were also included in the 2021 approved CAPEX Projects, to wit: 1) Construction of San Fernando Airport Runway Slope Protection with an approved budget for the contract of Php 10,500,000.00; 2) Poro Point Freeport Zone Water Connectivity (Interim) Project with an approved budget for the contract of Php 19,500,000.00; and 3) Construction of Additional Drainage at the San Fernando Airport with an approved budget for the contract of Php 7,600,000.00.</p> <p>PPMC wrote again BCDA in a letter dated March 5, 2021 following up PPMC's request to BCDA as contained in the PPMC letter to BCDA dated January 20, 2021. To date, BCDA has no response on the matter, thus PPMC cannot start the conduct of public bidding.</p>		Please see Annex "F" - Statement of Work Accomplished as of March 31, 2021; Notice of Award and Letters to BCDA	

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SO 4		Achieved Stakeholders Satisfaction								
SM 7	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight	90%	Review TOR	-	Reviewed TOR used in the 2020 Stakeholders Satisfaction Survey		
Sub-total			20%							
SO 5 Streamline Services Provided										
Perspective 3	SM 8	Percentage of Requests Processed within Applicable Processing Time	Total number of requests processed within applicable processing time/Total number of requests processed in the year	15%	Actual/Target x weight	100%	100%	-	100% (456 out of 456 applications processed within the applicable processing time)	Please see Annex "G"
		Granting of New Certificate of Registration=2 working days and 4 hours						-	None	N/A
		Renewal of Existing Certificate of Registration =2 working days and 4 hours						-	2 out of 2 applications processed within the applicable processing time	Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. Renewal of Existing CoR 1stQ2021

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	Granting of New and Renewal of Existing Certificate of Accreditation or Permit to Operate = 4 hours						-	4 out of 4 applications processed within the applicable processing time		Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. CAPTO 1stQ2021
	Issuance of Permit to Bring-In Local Articles = 15 minutes						-	226 out of 226 applications processed within the applicable processing time		Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. Permit Applications Logbook 1stQ2021
	Issuance of Permit to Bring In Imported Articles = 1 working day						-	2 out of 2 applications processed within the applicable processing time		Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. Permit Applications Logbook 1stQ2021

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	Issuance of Permit to Bring Out Local Articles = 1 working day						-	None		N/A
	Issuance of Permit to Bring Out Imported Articles = 1 working day						-	1 out of 1 application processed within the applicable processing time		Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. Permit Applications Logbook 1stQ2021
	Issuance of Import Permit= 1 working day						-	11 out of 11 applications processed within the applicable processing time		Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. Permit Applications Logbook 1stQ2021
	Issuance of Export Clearance = 1 working days						-	None		N/A

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	Issuance of Gate Pass = 25 minutes						-	185 out of 185 applications processed within the applicable processing time		Please see Annex "G-1" 1. SM8 Permit Applications Summary 1stQ2021 excel file 2. Permit Applications Logbook 1stQ2021
	Approval of Request for Extension of Operating Hours = 30 minutes						-	2 out of 2 applications processed within the applicable processing time		Please see Annex "G-2" Summary of Airport Service hours of Operation Extension Request
	Approval of Request to Enter Vehicle at Airside = 5 minutes						-	17 out of 17 applications processed within the applicable processing time		Please see Annex "G-3" Summary of Airside Vehicle Clearance
	Issuance of Building Permit= 10 working days, 2 hours, 10 minutes						-	1 out of 1 application processed within the applicable processing time		Please see Annex "G-4" Summary of Building Permit processed for the First Quarter 2021
	Issuance of Occupancy Permit= 14 working days, 1 hour, 20 minutes						-	1 out of 1 application processed within the applicable processing time		Please see Annex "G-5" Summary of Occupancy Permit processed for the First Quarter 2021

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		Application for Berthing/Anchorage Permit (Vessel Entrance) = 4 hours and 30 minutes						-	2 out of 2 applications processed within the applicable processing time		Please see Annex "G-6" Summary of Berthing/Anchorage Permit processed
		Application for Undocking Permit (Vessel Departure) = 3 hours and 20 minutes						-	2 out of 2 applications processed within the applicable processing time		Please see Annex "G-7" Summary of Undocking Permit processed
	Sub-total			15%					-		
Perspective 4	SO 6 Institutionalize a Quality Management System (ISO 9001:2008)										
	SM 9	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	Re-Certification	Implemented QMS	-	<ul style="list-style-type: none"> Implemented Quality Management System Conducted Internal Quality Audit 		Please see Annex "H" - Approved ISO Annual Audit Plan for 2021
	SM 10	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Completed EMS Documentation		-	Conducted research on prospective EMS training consultants		

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SM 11	Attain Aerodrome Registration	Actual Accomplishment	0%	All or Nothing	- 25% Compliance with the latest CAAP Audit Findings	Negotiations with various tree owners at Brgy. San Francisco	PPMC requests that SM 11 be deleted. PPMC cannot control the outcome since 2017 because there was no Aerodrome Audit conducted by CAAP since 2017 despite written audit requests from year 2017 to 2020	- Completed negotiations with tree owners - Conducted runway edges grass cutting and trimming		
Sub-total			10%		-					
Perspective 5	SO 7 Develop a Professional, Competent and Motivated Workforce									
	SM 12	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Establish Competency Baseline	Undergo Training	-	PPMC Board approved the Supplemental Budget in the amount of One Million One Hundred Thousand Pesos (Php1,100,000.00) for the Establishment of Competency-Based HR System on January 22, 2021.	Please see Annex "1" - Copy of PPMC Board Resolution No. 2021-01-19 and copy of PPMC Letter to BCDA dated March 25, 2021.
	SO 8 Automate Key Processes									

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SM 13	Implementation of IT-based System for Key Processes	Actual Accomplishment	5%	All or Nothing	Automate Key Processes Billing and Collection System and Automation of Monitoring of Building Permit and Occupancy Permit	Preparation of Terms of Reference for the Billing and Collection System Preparation of Reference for the Automation of Monitoring of Building Permit and Occupancy Permit	Billing and Collection System <i>(Deletion of the Automation of Monitoring of Building Permit and Occupancy Permit)</i>	-			
Sub-total			10%								
TOTAL			100%								

