## PORO POINT MANAGEMENT CORPORATION

	C	omponent					Proposed T	arget		
	Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
e p	SO 1 Increased econo	omic activity	y within th	ne Poro Po	int Freeport Zo	one				

	C	omponent					Proposed 1	Farget		
(SO	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 1	Number of New Locators Meeting Best Use Criteria or New Development al Projects Signed	Absolute Number	10%	(Actual/ Target) x weight	6	2	Strategic Measure: Developmental Projects a. Seaport b. Airport Formula: Total Number of Project Milestones Accomplished/Target Project Milestones Target: 1. Approval of the PPMC Board of the Commercialization of the Soiltech Private Pier to encourage more seaport operation and generate more revenues for PPMC 2. Signed Contract of Lease with JS Union Oils and Trading, Inc. (new area and renewal)	<ul> <li>BASED ON RECALIBRATED TARGETS</li> <li>1. The PPMC Board approved the Commercialization of the Soiltech Private Pier on November 20, 2020 – Please see attached Permit to Operate of Soiltech as Private Commercial Port and the PPMC Secretary's Certificate</li> <li>2. The PPMC Board approved the application of JS Union Oils and Trading, Inc. for the lease of 100 square meters area on December 4, 2020 – Please see attached Signed Contract of Lease with JS Union Oils and Trading, Inc.</li> </ul>	10%	The supporting document is attached and marked as Annex "A."

		C	omponent					Proposed 1	Target		
	(SO	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
	SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target) x Weight	Additional Php 120 Million	Php 120 Million	Additional PhP120 Million (To include PPFZ Investment: Six (6) CAPEX Projects, DPWH Road Project)	Php 259,656,073.86	10%	The supporting document is attached and marked as Annex "B."
_	SM 3	Percentage of Locators Complied with Employment Commitment (includes existing)	Actual Number of Locators complied with employm ent commitm ent/Total Number of Locators with employm ent commitm ent	5%	N/A	100%	100%	100%	100% of locators complied with employment commitment (4 out of 4 locators complied with employment commitment) <i>Please see the attached</i> <i>Report on Employment from</i> <i>the 4 locators.</i>	5%	The supporting document is attached and marked as Annex "C."

	C	component					Proposed <sup>-</sup>	Target		
(SO	egic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 4	Implementati on of Roadmap to Develop the PPFZ as a Marine Sanctuary	Actual Accompli shment	0%	All or Nothing	Board- approved Roadmap for the Developmen t of PPFZ as a Marine Sanctuary	Contact ed the In- charge personn el's of San Fernand o City Environ ment and Natural Resourc es	Strategic Measure No. 3: Percent of locators complied with employment commitment (includes existing) Formula: Actual Number of Locators complied with employment commitment / Total Number of Locators with employment commitment x 100 x Weight Target: 100% Weight: 5% to be transferred to SM No. 3	Replaced by Strategic Measure No. 3: Percent of locators complied with employment commitment (includes existing)		
Sub- total			25%						25%	
SO 2 li	ncreased Opera	ating Profita	ability							
SM 5	Actual Zone Revenue	Absolute Number	10%	Actual/T arget x weight	Php 112.75 Million	Php 28.19 Million	Php 87.68 Million	Php 89,581,380.77	10%	The supporting document is attached and marked as Annex "D."

		C	omponent					Proposed Tar	rget		
	(SO	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
	SM 6	Airport Fees Collection Effectiveness Index (CEI)	(Beg. Receivab les + Monthly Credit Sales- End Total Receivab les)/(Beg. Receivab les+ Monthly Credit Sales- End Current Receivab les) x 100	10%	Actual/T arget x weight	90%	80%	Strategic Measure: Zone Revenue Collection Efficiency Rate Formula: Total Collections for the current year/Total Zone Revenues for the current year x 100 Target: 70%	77.10%	10%	The supporting document is attached and marked as Annex "E."
	Sub- total			20%						20%	
pe iti	SO 3 lr	nproved Busin	ess Enviror	nment	······						

	C					Proposed <sup>-</sup>	Farget			
(S0	egic Objective O)/ Strategic easure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 7	on of Infrastructure and Development Projects	Actual number of projects complete d/Total number of projects	10%	(Actual/Targ et) x Weight	Completed 100% of the Deliverables for approved on the BCDA- approved 2020 COB	Conduct of Public Bidding for the following projects: For San Fernando Airport Projects: • Construct ion of San Fernando Airport Runway Slope Protectio n – 10.5 M • Poro Point Freeport Water Connecti vity (Interim) Project- 19.5 M	Completed 100% implementation of the Contract for the Construction of Various 2019 CAPEX Infrastructure Projects within the Poro Point Freeport Zone, City of San Fernando, La Union, to wit: 1) Construction of Drainage at the Poro Point Baywalk Commercial Strip 2) Construction of San Fernando Airport Fuel Shed 3) Rehabilitation of the CAAP Quarters with Proposed Expansion 4) Relocation and Construction of PNP AVSEG Office and Quarters	Completed 100% implementation of the Contract for the Construction of Various 2019 CAPEX Infrastructure Projects within the Poro Point Freeport Zone, City of San Fernando, La Union, to wit: 1. Construction of Drainage at the Poro Point Baywalk Commercial Strip 2. Construction of San Fernando Airport Fuel Shed 3. Relocation and Construction of PNP AVSEG Office and Quarters	7.5%	The supporting document is attached and marked as Annex "F."

	C	omponent					Proposed <sup>-</sup>	Target		
(SO	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 8	Percentage of Satisfied Customers	Total Number of responde nts who gave a rating of at least Satisfact ory/Total number of responde nts	10%	Actual/T arget x weight 0% =If less than 80%	90% of Customers who gave a rating of at least Satisfied	Complet ed Survey 90% of Custom er gave a rating of at least Satisfied		94.74% of Customers gave a rating of at least Satisfied.	10%	The supporting document is attached and marked as Annex "G."

		C	Component					Proposed	Target		
	(SO	egic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
	Sub- total			20%						17.5%	
	SO 5 5	Streamline Serv	vices Provid	ed	<u> </u>						
	SM 9	Percentage of Requests Processed within Applicable Processing Time	Total number of requests processe	15%	Actual/T arget x weight	100%	100%		1,526 out of 1,544 applications processed within the applicable processing time	14.83%	
Perspective 3		Granting of New Certificate of Registration=2.5 working days	d within applicabl e processin g time/Tota l number						0 out of 1 application processed within the applicable processing time		The supporting document is attached and marked as Annex "H."
Persp		Renewal of Existing Certificate of Registration =2.5 working days	of requests processe d in the year						3 out of 5 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-1."
		Granting of New and Renewal of Existing Certificate of Accreditation or Permit to Operate = 4 hours							14 out of 14 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-2."

C	omponent					Proposed	Target		
Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
Issuance of Permit to Bring-In Local Articles = 1 working day							560 out of 560 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-3."
Issuance of Permit to Bring In Imported Articles = 1 working day							9 out of 9 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-4."
Issuance of Permit to Bring Out Local Articles = 1 working day							2 out of 2 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-5."
Issuance of Permit to Bring Out Imported Articles = 1 working day							None		
Issuance of Import Permit= 1.5 working days							15 out of 15 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-6."
Issuance of Export Clearance = 1.5 working days							None		

C	omponent					Proposed	Target		
Strategic Objective (SO)/ Strategic Measure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
Issuance of Gate Pass = 1 working day							560 out of 560 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-7."
Approval of Request for Extension of Operating Hours = 1 working day							4 out of 4 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-8."
Airside Vehicle Clearance = 15 mins							51 out of 51 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-9."
Issuance of Building Permit= 10 working days, 2 hours, 10 minutes							3 out of 3 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-10."
Issuance of Occupancy Permit= 14 working days, 1 hour, 20 minutes							2 out of 2 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-11."

		C	omponent					Proposed	Target		
	(SO	egic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
		Payment to Supplier= 7 working days							300 out of 312 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-12."
		Review of Simple Contracts = 2 working days							3 out of 6 applications processed within the applicable processing time		The supporting document is attached and marked as Annex "H-13."
	Sub- total			15%						14.83%	
sp ec	SO 6	Institutionalize	a Quality N	lanageme	ent System (	(ISO 9001:200	)8)				

	С	omponent					Proposed	Farget		
(SO	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 10	Maintain ISO Certification	Actual Accompli shment	5%	All or Nothing	ISO 9001:2015 Certification Retained	Passed Re- Surveilla nce Audit: ISO 9001:20 15 Certifica te Retaine d	-	PPMC passed the Re-Surveillance Audit for ISO 9001:2015 conducted by SOCOTEC Certification Philippines, Inc. (SCPI) on December 09 to 10, 2020 with one (1) Minor Non-Conformity. A Corrective Action Plan was submitted to SCPI on December 29, 2020 and was accepted by the latter which will be checked and verified during the next 3 <sup>rd</sup> party audit in December 2021. Please see attached the following: Audit Report issued by SCPI; Corrective Action Plan submitted to SCPI; and email from SCPI stating therein that the submitted action plan has been accepted. In compliance to GQMC Advisory 2020-1: Posting of Supporting Document to the Valid ISO Quality Management Requirement for the Grant of FY 2020 PBB, the Audit Report issued by SCPI was also posted in PPMC's Transparency Seal.	5%	The supporting document is attached and marked as Annex "I."
SM 11	Establishmen t of Environment al Management System Certifiable to ISO 14001:2015	Actual Accompli shment	5%	All or Nothing	Readiness Certificate	Submiss ion of Readine ss Assess ment Report	PPMC Board- approved Terms of Reference for Consulting Services for EMS Training	The PPMC Board approved the Terms of Reference for Consulting Services for Environmental Management System (EMS) Training	5%	The supporting document is attached and marked as Annex "J."

Component						Proposed Target				
 (SO	egic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 12	Attain Aerodrome Registration	Actual Accompli shment	0%	All or Nothing	Compliance with CAAP Standards in managing PPMC's Airport - 20% complian ce with the latest CAAP Audit Findings	5% compliant with the latest CAAP Audit Findings	Compliance with CAAP Standards in managing PPMC's Airport 20% compliance with the latest CAAP Audit Findings	<ul> <li>Ongoing negotiation with Tree Owners at the Barangay San Francisco portion of the Runway</li> <li>Tree cutting completed at Barangay Canaoay portion of the Runway. The Tree Owners were Mr. Wilfred Flores and Mr. Arnold Serdena</li> <li>Grass cutting at the Runway Lights sodding</li> </ul>		

Component						Proposed Target				
 (SO	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SM 13	Percentage of Employees Meeting Required Competencie s	Actual Accompli shment	5%	All or Nothing	Establish Competency Baseline	Integrati on of HR Policies Establis h Compet ency Level	Award of Contract to 3rd Party which will conduct the Competency Assessment	<ul> <li>After the receipt of the proposal from the Development Academy of the Philippines on September 29, 2020 which was in the amount of PhP6Million and way beyond the budget of PPMC in the amount of PhP1.1 Million, PPMC requested for proposals on November 19, 2020 from the following firms:</li> <li>Career Clinic and Enterprise Solutions, Inc., ClearVision Outsourcing, and Civil Service Commission-Civil Service Institute. The deadline for submission was on November 27, 2020.</li> <li>Only the following firms submitted: Career Clinic and Enterprise Solutions, Inc. and ClearVision Outsourcing. However, both proposals exceeded the budget.</li> <li>PPMC made a follow-up from CSC-CSI on December 2, 2020. CSC-CSI submitted its proposal on December 21, 2020 in the amount of Seven Hundred Eighty Pesos (Php 780,000.00).</li> <li>Please find attached the Comparative Matrix of Proposals.</li> <li>Pursuant to Annex "H" Consolidated Guidelines for Alternative Methods of Procurement of the 2016 Revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184 on Agency-to-Agency- Agreement, one of the requirements is for the servicing agency to submit a certification that it has the amadate to deliver the services required to be procured, has the absorptive capacity to undertake the project, and owns or has access to the necessary tools and equipment required for the project.</li> <li>CSC submitted the said required certification only on January 7, 2021.</li> <li>In view of the foregoing, PPMC requests that the corresponding percentage allocated for this target be removed from the total percentage since it was beyond PPMC's control that the certification needed for the award of the contract was not submitted until the end of the year 2020.</li> <li>Please find attached exchanges of emails between PPMC and CSC-CSI.</li> </ul>		The supporting document is attached and marked as Annex "K." PPMC requests that the corresponding percentage allocated for this target be removed from the total percentage since it was beyond PPMC's control that the certification needed for the award of the contract was not submitted until the end of the year 2020.

Component						Proposed Target				
(SO)	gic Objective )/ Strategic asure (SM)	Formula	Weight	Rating System	Annual	4 <sup>th</sup> Quarter	RECALIBRATED TARGETS	Actual	RATING	Supporting Documents Submitted
SO 8	Automate Key	Processes								
SM 14	Implementati on of IT- based System for Key Processes	Actual Accompli shment	2.5%	All or Nothing	Automation of Business Registration and Accreditatio n and Automation of Monitoring of Building Permit and Occupancy Permit	Develop ment of System	Automation of Business Registration, Clearance and Permitting System (BCDA's eGov System One-Stop- Shop Project (Phase 1)	BASED ON RECALIBRATED TARGETS ONGOING - Automation of Business Registration, Clearance and Permitting System (BCDA's eGov System One- Stop-Shop Project (Phase 1)	0%	
			2.5%	All or Nothing	Board- Approved Information Systems Strategic Plan (ISSP) as submitted to DICT			<b>ONGOING-</b> Preparation of Information Systems Strategic Plan (ISSP)	0%	
Sub- total			20%						15%	
TOT AL			100%						87.33%/ 95% or	
									91.92%	