

PORO POINT MANAGEMENT CORPORATION

		Component				Proposed Target		
		Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	3 rd Quarter	Actual
Perspective 1	SO 1 Increased economic activity within the Poro Point Freeport Zone							
	SM 1	Number of New Locators Meeting Best Use Criteria or New Developmental Projects Signed	Absolute Number	10%	(Actual/Target) x weight	6	2	<ul style="list-style-type: none"> - Ongoing negotiation with JS Union Oils and Trading, Inc. - Ongoing processing of intents for lease of new fuel shed at the San Fernando Airport
	SM 2	Actual Investment in the Poro Point Freeport Zone (PPFZ)	Absolute Amount	10%	(Actual / Target)x Weight	Additional Php 120 Million	Php 90 Million	<p>Php 44,550,199.01</p> <p>(The supporting document is attached as Annex "A.")</p>
	SM 3	Percentage of Locators Complied with Employment Commitment (includes existing)	Actual Number of Locators complied with employment commitment/ Total Number of Locators with employment commitment	0%	N/A	100%	100%	<p>- 4 out of 4 locators complied with employment commitment</p> <p>(The supporting document is attached as Annex "B.")</p>

		Component				Proposed Target		
Strategic Objective (SO)/ Strategic Measure(SM)		Formula	Weight	Rating System	Annual	3 rd Quarter	Actual	
SM 4	Implementation of Roadmap to Develop the PPFZ as a Marine Sanctuary	Actual Accomplishment	5%	All or Nothing	Board- approved Roadmap for the Development of PPFZ as a Marine Sanctuary	Contacted the In-charge personnel's of San Fernando City Environment and Natural Resources	Conducted an initial research on additional information as to the development of PPFZ as Marine Sanctuary	
Sub-total			25%					
SO 2 Increased Operating Profitability								
SM 5	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	Php 112.75 Million	Php 28.19 Million	Php 54,044,442.28 (The supporting document is attached as Annex "C.")	
SM 6	Airport Fees Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales-End Total Receivables)/ (Beg. Receivables+ Monthly Credit Sales-End Current Receivables) x 100	10%	Actual/Target x weight	90%	80%	31.83% (The supporting document is attached as Annex "D.")	
Sub-total			20%					

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Perspe ctive.2	SO 3 Improved Business Environment						

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Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	3 rd Quarter		Actual
SM 7	Implementation of Infrastructure and Development Projects	Actual number of projects completed/Total number of projects	10%	(Actual/Target) x Weight	Completed 100% of the Deliverables for approved projects based on the BCDA-approved 2020 COB	<p><u>Conduct of Public Bidding for the following projects:</u></p> <p><u>For San Fernando Airport Projects:</u></p> <ul style="list-style-type: none"> • Construction of San Fernando Airport Runway Slope Protection – 10.5 M • Poro Point Freeport Water Connectivity (Interim) Project- 19.5 M 	<p>Conduct of Public Bidding of the Contract for the Construction of Various 2020 CAPEX Infrastructure Projects within the Poro Point Freeport Zone, City of San Fernando, La Union, to wit:</p> <p>1) Construction of San Fernando Airport Runway Slope Protection; and</p> <p>2) Poro Point Freeport Zone Water Connectivity (Interim) Project.</p> <p>Already conducted the following:</p> <p>First Public Bidding – Failure of First Public Bidding (December 18, 2019)</p> <p>Second Public Bidding- Failure of Second Public Bidding (February 05, 2020)</p> <p>Third Public Bidding – Failure of Third Public Bidding (August 11, 2020)</p> <p>PPMC wrote BCDA in a letter dated August 25, 2020, where PPMC endorsed the bidding of all the approved Infrastructure Projects to the Bases Conversion and Development Authority (BCDA) in which the latter will conduct all the bidding for all the approved Infrastructure Projects of PPMC except the bidding for the Procurement of Goods and Services and for the additional rooms to be built (total BCDA's approved contract price: Php 3,420,000.00) adjacent to the PPMC Building to satisfy the requirement of physical distancing for PPMCs employees which shall remain in PPMC.</p> <p>(The supporting document is attached as Annex "E.")</p>
SO 4	Achieved Stakeholders Satisfaction						

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		Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	3 rd Quarter		Actual
	SM 8	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight <i>0% =If less than 80%</i>	90% of Customers who gave a rating of at least Satisfied	Procured Service of 3 rd Party		Prepared the Terms of Reference for the conduct of Stakeholders Satisfaction Survey for CY 2020 Conducted initial Market Research on the conduct of Stakeholders Satisfaction Survey for CY 2020 (The supporting documents are attached as Annex "F.")
		Sub-total			20%				
Perspective 3	SO 5 Streamline Services Provided								
	SM 9	Percentage of Requests Processed within Applicable Processing Time	Total number of requests processed within applicable processing time/Total	15%	Actual/Target x weight	100%	100%		(The supporting documents are attached as Annex "G.")

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Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	3 rd Quarter		Actual
	Issuance of Gate Pass = 25 minutes						354 applications processed within the applicable processing time
	Approval of Request for Extension of Operating Hours = 30 minutes						No application
	Approval of Request to Enter Vehicle at Airside = 5 minutes						11 applications processed within the applicable processing time July = 6 August = 1 September = 4
	Issuance of Building Permit= 10 working days, 2 hours, 10 minutes						No application
	Issuance of Occupancy Permit= 14 working days, 1 hour, 20 minutes						No application
	Application for Berthing/ Anchorage Permit/Vessel Entrance) = 4 hours and 30 minutes						2 applications processed within the applicable processing time MV Sea Adelaide MV Festival
	Application for Undocking Permit (Vessel Departure) = 3 hours and 20 minutes						2 applications processed within the applicable processing time MV Simon Brother MV Sea Adelaide

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Strategic Objective (SO)/ Strategic Measure(SM)		Formula	Weight	Rating System	Annual	3 rd Quarter	Actual	
	<i>Sub-total</i>		15%					
Perspective 4	SO 6 Institutionalize a Quality Management System (ISO 9001:2008)							
	SM 10	Maintain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification Retained	Implemented QMS	Implemented Quality Management System Monitored the accomplishment of Quality Objectives Conducted Internal Quality Audit (The supporting documents are attached as Annex "H.")

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SM 11	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Actual Accomplishment	5%	All or Nothing	Readiness Certificate	Monitoring, measuring and auditing the EMS with intensive document review and data gaps	<p>Sent request to the following consultancy services for their proposals:</p> <ol style="list-style-type: none"> 1. Dr, Ryan T. Liba of Starqual Management consultant services 2. Ms. Emylie Bongo Ortega of ISO Consultant Services 3. Ryan Filiberto Botengan of RHR Consulting Services Inc. <p>(The supporting document is attached as Annex "I.")</p>	
SM 12	Attain Aerodrome Registration	Actual Accomplishment	0%	All or Nothing	<p>Compliance with CAAP Standards in managing PPMC's Airport</p> <p>- <i>20% compliance with the latest CAAP Audit Findings</i></p>	5% compliant with the latest CAAP Audit Findings	<p>Activities:</p> <p>On the-line of sight for the CAAP Air Traffic Controllers:</p> <ol style="list-style-type: none"> 1. Negotiated with three (3) tree owners <ol style="list-style-type: none"> a. Wilfredo Flores b. Arnold Serdena c. Erlinda Munar 2. The 2 medium size mango trees owned by Ms Erlinda Munar were cut. <p>Cleared/Cut the grasses that obstruct the line of sight at the blue guard's post</p>	

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Perspective 5	SO 7 Develop a Professional, Competent and Motivated Workforce							
	SM 13	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Establish Competency Baseline	Completion of all documents until Job Description	PPMC requested the Development Academy of the Philippines for a proposal on the conduct of competency assessment. An online meeting was held on July 06, 2020 to discuss PPMC's Competency Framework. DAP submitted its proposal on September 29, 2020 in the amount of Php 6 Million and which will cover a period of 13 months. The amount exceeded PPMC's budget of Php 1,100,000.00 and will take until 2021 to complete. (The supporting document is attached as Annex "J.")
	SO 8 Automate Key Processes							
	SM 14	Implementation of IT-based System for Key Processes	Actual Accomplishment	2.5%	All or Nothing	Automation of Business Registration and Accreditation and Automation of Monitoring of Building Permit and Occupancy Permit		- Ongoing coordination with BCDA on its proposed One-Stop Shop (Online Business Registration and Permitting) for the BCDA Group

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	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	3 rd Quarter	Actual
					2.5%	All or Nothing	Board-Approved Information Systems Strategic Plan (ISSP) as submitted to DICT
	Sub-total		20%				
	TOTAL		100%				

