



**PORO POINT MANAGEMENT CORPORATION**

	Component				Proposed Target			
	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	1 <sup>st</sup> Quarter	Actual	
<b>Perspective 1</b>	SO 1 Increased economic activity within the Poro Point Freeport Zone							
	SM 1	Number of New Locators Meeting Best Use Criteria or New Developmental Projects Signed	Absolute Number	10%	(Actual/Target) x weight	6	-	<ul style="list-style-type: none"> <li>- Ongoing processing of intents for lease of new fuel shed at the San Fernando Airport;</li> <li>- Ongoing coordination with Department of Justice Parole Provision and Administration regarding the proposal of the Development Administration Sub-Committee/Governance Sectoral Committee of Regional Development Council (RDC-I) to put up a government center inside the PPFZ</li> <li>- Received the following intents: (Globe/Huawei for construction of a cell site and Intac System Solutions Corp for importation of meat products)</li> </ul>
	SM 2	Actual Investment in the Freeport Zone	Absolute Amount	10%	(Actual / Target)x Weight	Additional Php 120 Million	Php 30 Million	Php 358.28 Million

Component					Proposed Target		
Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	1 <sup>st</sup> Quarter		Actual
SM 3	Percent of locators complied with employment commitment (includes existing)	Actual Number of Locators complied with employment commitment/ Total Number of Locators with employment commitment x 100 x weight	10%	Actual/Target x weight	100%	100%	100% of locators complied with employment commitment  (4 out of 4 locators complied with employment commitment)
<b>Sub-total</b>			30%				
SO 2 Increased Operating Profitability							
SM 4	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	Php 112.74 Million	Php 28.19 Million	Php 22,844,344.24
SM 5	Airport Fees Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales-End Total Receivables)/ (Beg. Receivables+ Monthly Credit Sales-End Current Receivables) x 100	10%	Actual/Target x weight	80%	80%	34.08%

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		Sub-total		20%				
Perspective 2	SO 3 Improved Business Environment							
	SM 6	Implementation of Infrastructure and Development Projects	Total Number of Project milestones/Target Milestone	10%	(Actual/Target) x Weight	<u>Approved Projects:</u> <ul style="list-style-type: none"> <li>Construction of San Fernando Airport Runway Slope Protection – 10.5 M</li> <li>Poro Point Freeport Zone Water Connectivity (Interim) Project - 19.5 M</li> </ul>	<u>Conduct of Public Bidding for the following projects:</u> <u>For San Fernando Airport Projects:</u> <ul style="list-style-type: none"> <li>Construction of San Fernando Airport Runway Slope Protection – 10.5 M</li> <li>Poro Point Freeport Zone Water Connectivity (Interim) Project– 19.5 M</li> </ul>	Conduct of Public Bidding for the Contract for the Construction of Various 2020 CAPEX Infrastructure Projects within the Poro Point Freeport Zone, City of San Fernando, La Union to wit: 1) Construction of San Fernando Airport Runway Slope Protection and 2) Poro Point Freeport Zone Water Connectivity (Interim) Project  Already conducted the following:  First Public Bidding- Failure of First Public Bidding (December 18, 2019)  Second Public Bidding –Failure of Second Public Bidding (February 5, 2020)  Third Public Bidding- Ongoing, however, it was suspended due to the Enhanced Community Quarantine brought about by COVID-19.

		Component				Proposed Target		
		Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	1 <sup>st</sup> Quarter	
							Actual	
	SM 7	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight	90% of Customers who gave a rating of at least Satisfied	Review TOR	Reviewed the Terms of Reference of Previous Year's Stakeholder Satisfaction Survey
	<b>Sub-total</b>			20%				
<b>Perspective 3</b>	SO 4 Streamline Services Provided							
	SM 8	Percentage of Requests Processed within Applicable	Request processed within the applicable time/Total number of request	15%	Actual/Target x weight	100%	100%	
		New Certificate of Registration=2.5 working days						No application
		Renewal of Certificate of Registration=2.5 working days;						1 application
		Renewal of Permit to Operate=4 hours						8 applications
		Issuance of Building Permit=11 working days						1 application

Component				Proposed Target		
Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	1 <sup>st</sup> Quarter	Actual
					Issuance of Occupancy Permit= 20 working days	
Issuance of Permit to Bring In Local Articles= 1 working day					329 applications	
Issuance of Permit to Bring In Imported Articles = 1 working day					2 applications	
Issuance of Permit to Bring Out Local Articles= 1 working day					No application	
Issuance of Permit to Bring Out Imported Articles= 1 working day					2 applications	
Issuance of Import Permit= 1.5 working days					4 applications	
issuance of Export Clearance (New) = 1.5 working days					No application	
Issuance of Gate Pass= 1 working day					306 applications	
Payment to Supplier=7 working days					107 applications	
Request for Airport Time Extension=1 working day					1 application	
Preparation and Submission of Contracts=7 working days					No application	
Airside Vehicle Clearance = 15 mins					5 applications	

Component					Proposed Target			
Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	1 <sup>st</sup> Quarter		Actual	
<b>Sub-total</b>		15%						
SO 5 Institutionalize a Quality Management System (ISO 9001:2008)								
<b>Perspective 4</b>	SM 9	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certified	Implemented QMS	<ul style="list-style-type: none"> <li>Implemented Quality Management System</li> <li>Monitored the Accomplishment of Quality Objectives</li> </ul> ISO Core Team attended a Webinar regarding conduct of Remote/Virtual Audits
	SM 10	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Number of project milestones/target milestone	0%	All or Nothing	ISO 14001:2015 Certified	Awareness Training Workshop and Planning	<ul style="list-style-type: none"> <li>Conducted market study in regards to the provision of technical guidance on ISO 14001:2015.</li> <li>Securing three (3) initial proposals for consultancy (only two (2) consultant send their proposal 1. Mr. Bobby Jarquio 2. Mr. Joel Ravanilla)</li> </ul>
	SM 11	Attain Aerodrome Registration	Actual Accomplishment	0%	All or Nothing	Aerodrome Registration	5% compliant with the latest CAAP Audit Findings	Negotiated with tree owners Tree cutting Asphaltting of sealant at runway Wrote CAAP for ATS and Aerodrome inspection audit

	Component				Proposed Target			
	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	1 <sup>st</sup> Quarter	Actual	
<b>Perspective 5</b>	SO 6 Develop a Professional, Competent and Motivated Workforce							
	SM 12	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Establish Competency Baseline	Procurement of Service of 3 <sup>rd</sup> Party	Coordination with Civil Service Institute regarding the possible conduct of competency assessment
	SO 7 Automate Key Processes							
	SM 13	Implementation of IT-based System for Key Processes	Actual Accomplishment	5%	All or Nothing	Automation of Business Registration and Accreditation and Automation of Monitoring of Building Permit and Occupancy Permit	Preparation of Terms of Reference	-
	<b>Sub-total</b>			15%				
<b>TOTAL</b>			100%					







**PORO POINT MANAGEMENT CORPORATION**

		Component			Proposed Target			
		Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	2 <sup>nd</sup> Quarter	Actual
<b>Perspective 1</b>	SO 1 Increased economic activity within the Poro Point Freeport Zone							
	SM 1	Number of New Locators Meeting Best Use Criteria or New Developmental Projects Signed	Absolute Number	10%	(Actual/Target) x weight	6	2	- Ongoing coordination with PNP-SAF for lease of area for a hangar facility; - Received inquiry from DITO Telecom/Huawei for possible area for a cell site
	SM 2	Actual Investment in the Freeport Zone	Absolute Amount	10%	(Actual / Target)x Weight	Additional Php 120 Million	Php 60 Million	Php 358.28 Million
	SM 3	Percent of locators complied with employment commitment (includes existing)	Actual Number of Locators complied with employment commitment/ Total Number of Locators with employment commitment x 100 x weight	10%	Actual/Target x weight	100%	100%	100% of locators complied with employment commitment  (4 out of 4 locators complied with employment commitment)
	<b>Sub-total</b>			30%				
		SO 2 Increased Operating Profitability						

	Component				Proposed Target			
	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	2 <sup>nd</sup> Quarter	Actual	
	SM 4	Actual Zone Revenue	Absolute Number	10%	Actual/Target x weight	Php 112.74 Million	Php 56.37 Million	Php 35,452,076.25
	SM 5	Airport Fees Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales-End Total Receivables)/ (Beg. Receivables+ Monthly Credit Sales-End Current Receivables) x 100	10%	Actual/Target x weight	80%	80%	12.62%
	<b>Sub-total</b>			20%				
<b>Perspective 2</b>	SO 3 Improved Business Environment							

Component					Proposed Target		
Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	2 <sup>nd</sup> Quarter	Actual	
SM 6	Implementation of Infrastructure and Development Projects	Total Number of Project milestones/Target Milestone	10%	(Actual/Target) x Weight	<u>Approved Projects:</u> <ul style="list-style-type: none"> <li>Construction of San Fernando Airport Runway Slope Protection – 10.5 M</li> <li>Poro Point Freeport Zone Water Connectivity (Interim) Project- 19.5 M</li> </ul>	<u>Conduct of Public Bidding for the following projects:</u> <u>For San Fernando Airport Projects:</u> <ul style="list-style-type: none"> <li>Construction of San Fernando Airport Runway Slope Protection – 10.5 M</li> <li>Poro Point Freeport Water Connectivity (Interim) Project- 19.5 M</li> </ul>	Conduct of Public Bidding for the Contract for the Construction of Various 2020 CAPEX Infrastructure Projects within the Poro Point Freeport Zone, City of San Fernando, La Union, to wit: 1) Construction of San Fernando Airport Runway Slope Protection and 2) Poro Point Freeport Zone Water Connectivity (Interim) Project  Already conducted the following:  First Public Bidding- Failure of First Public Bidding (December 18, 2019)  Second Public Bidding- Failure of Second Public Bidding (February 05, 2020)  Third Public Bidding- Ongoing, however it was suspended due to the Enhanced Community Quarantine brought about by COVID-19
SM 7	Percentage of Satisfied Customers	Total Number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight	90% of Customers who gave a rating of at least Satisfied	Approval of TOR	Ongoing Preparation of Terms of Reference for CY2020 Stakeholders Satisfaction Survey
<b>Sub-total</b>			20%				



Component				Proposed Target		
Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	2 <sup>nd</sup> Quarter	Actual
	Issuance of Import Permit= 1.5 working days				1 application	
	issuance of Export Clearance (New) = 1.5 working days				No application	
	Issuance of Gate Pass= 1 working day				No application	
	Payment to Supplier=7 working days				39 applications	
	Request for Airport Time Extension=1 working day				1 application	
	Preparation and Submission of Contracts=7 working days				1 application	
	Airside Vehicle Clearance = 15 mins				18 applications	

	Component				Proposed Target		
	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System	Annual	2 <sup>nd</sup> Quarter	Actual
	<i>Sub-total</i>		15%				
<b>Perspective 4</b>	SO 5 Institutionalize a Quality Management System (ISO 9001:2008)						
	SM 9	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certified	Implemented QMS  <ul style="list-style-type: none"> <li>• Implemented Quality Management System</li> <li>• Monitored the Accomplishment of Quality Objectives</li> </ul> Preparation for the conduct of Internal Quality Audit
	SM 10	Establishment of Environmental Management System Certifiable to ISO 14001:2015	Number of project milestones/target milestone	0%	All or Nothing	ISO 14001:2015 Certified	Documentation and Assessment of Aspect identified (design of controls and procedures, communication, operations management)  <ul style="list-style-type: none"> <li>- Ongoing coordination with the Consultants</li> <li>- The coordination was stop due to Community Quarantine</li> </ul>



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	Strategic Objective (SO)/ Strategic Measure(SM)		Formula	Weight	Rating System	Annual	2 <sup>nd</sup> Quarter	Actual
	SM 11	Attain Aerodrome Registration	Actual Accomplishment	0%	All or Nothing	Aerodrome Registration	5% compliant with the latest CAAP Audit Findings	-Replaced windcone sock at runway 01 and 19 Repaired windcone post at runway 19 Wrote CAAP for ATS and Aerodrome inspection audit
<b>Perspective 5</b>	SO 6 Develop a Professional, Competent and Motivated Workforce							
	SM 12	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Establish Competency Baseline	Training/Competency Model Writing	Revisited the scope of services  Conducted a meeting with the Development Academy of the Philippines for the possible conduct of competency assessment
	SO 7 Automate Key Processes							
	SM 13	Implementation of IT-based System for Key Processes	Actual Accomplishment	5%	All or Nothing	Automation of Business Registration and Accreditation and Automation of Monitoring of Building Permit and Occupancy Permit	Procurement of Services of Third Party	'- Ongoing coordination with BCDA on its proposed One-Stop Shop (Online Business Registration and Permitting) for the BCDA Group
	<b>Sub-total</b>			15%				
	<b>TOTAL</b>			100%				

