

PORO POINT MANAGEMENT CORPORATION

		Component			Target		Actual	
Strategic Objective (SO)/ Strategic Measure(SM)		Formula	Weight	Rating System	Annual	2 nd Quarter	2nd Quarter	
Perspective 1	SO 1 Increase economic activity within the Poro Point Freeport Zone							
	SM 1	Number of New Locators Meeting Best Use Criteria or New Developmental Projects Signed	Actual Number	10%	Actual/Target x weight	4 locators/projects signed	1 locator/ project signed	3 locators/project signed 1. AAG International Center for Aviation Training Corporation-application approved by PPMC Board on January 30, 2018 and BCDA Board on June 27, 2018 2. Inazuma Corp.- application for registration approved on June 7, 2018 3. Philippine Airline, Inc. – application approved on June 7, 2018
	SM 2	Actual Investment in the Poro Point Freeport Zone	Absolute amount	15%	Actual / Target x Weight	Additional PhP 450 Million	PhP 4.4 Million	PhP 3,468,369,934.46 (monitoring as of 2 nd quarter 2018)
	SM 3	Actual Number of Jobs Generated within the PPFZ	Absolute Number	5%	Actual/Target x weight	853	5%	Generated One Thousand Eleven (1,011) jobs within the Poro Point Freeport Zone
	Sub-total			30%				

Strategic Objective (SO)/ Strategic Measure(SM)	Component				Annual	Target 2 nd Quarter	Actual 2nd Quarter
	Formula	Weight	Rating System				
SO 2 Increase Operating Profitability							
SM 4	Actual Zone Revenue	Absolute Number	20%	Actual/Target x weight 0%= if less than Php 87 million	PhP 111.88 Million	PhP 55.94 Million	PhP 44,315,398.84
SM 5	Airport Fees Collection Effectiveness Index (CEI)	(Beg. Receivables + Monthly Credit Sales - End Total Receivables)/ (Beg. Receivables + Monthly Credit Sales- End Current Receivables) x 100	15%	Actual/Target x weight	80%	80%	81.19%
Sub-total			35%				

	Component				Target		Actual	
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Perspective 2	SO 3 Achieve Stakeholders Satisfaction							
	SM 6	Percentage of Satisfied Customers	Total number of respondents who gave a rating of at least Satisfactory/Total number of respondents	10%	Actual/Target x weight 0% = if less than 80%	90%	10% ✓	Reviewed the Standard Guidelines on the conduct of Customer Satisfaction Survey of the Government Owned and Controlled Corporations (GOCCs) under the jurisdiction of Governance Commission for Government Owned and Controlled Corporations (GCG) and its applicability to Poro Point Management Corporation and its applicable provisions to PPMC
	Sub-total			10%				
Perspective 3	SO 4 Streamline Frontline Services							

	Component				Target		Actual	
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	SM 7	Percentage of request processed within the applicable time ²	Number of requests processed within applicable processing time/Total number of requests processed in the year	10%	Actual/Target x weight 0%= if less than 90%	100%	<p>100% of requests processed within the applicable time: Start-up Business Registration: 1 day 2 hours and 20 minutes</p> <p>Renewal of Registration Certificate: 6 hours and 15 minutes</p> <p>Renewal of Permit to Operate: 45 minutes</p> <p>Issuance of Building Permit: 10 days 2 hours and 10 minutes</p>	<p>Certificate of Registration and Tax Exemption= 2 ongoing application</p> <p>6 out of 6 applications= Permit to Operate</p> <p>Renewal of Registration Certificate: 3 hours and 30 minutes</p> <p>Renewal of Permit to Operate 20 minutes</p> <p>Issuance of Building Permit: 1 application = 5 days 2 applications = 7 days</p>
	Sub-total			10%				
Perspective 4	SO 5 Institutionalize a Quality Management System (ISO 9001:2008)							
	SM 8	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	Certification under ISO 9001:2015 Standards	5% ✓	Conducted Market Study on the Selection of Third Party to Conduct Certification Audit of the established Quality Management System under ISO 9001:2015 Standard

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Perspective 5	SO 6 Develop a Professional, Competent and Motivated Workforce							
	SM 9	Percentage of Employees meeting required competencies	Number of employees meeting required competencies/ Total number of employees	5%	All or Nothing	Improve Competency Baseline	5% ✓	Implemented ten (10) Human Resource Development Interventions
	SO 7 Automate Key Processes							
	SM 10	Implementation of IT-Based system for key processes	Actual Accomplishment	5%	All or Nothing	Automation of Issuance of Permit to Bring In and Bring Out	Implementation of Automation of Tax Incentives Management and Transparency Act (TIMTA) Reporting	Consultant Inter Commerce Network Services, Inc. on-going development of User Interface
	Sub-total			15%				
TOTAL			100%					